

ANNEX E. BIBLIOGRAPHY

This bibliography is divided into sections. Occasionally, references are included in multiple sections.

A. Background Documents

1. General

Birbeck, Carolyn Deere, and Ricardo Melendez-Ortiz, eds. 2009. *Rebuilding Global Trade: Proposals for a Fairer, More Sustainable Future*. Geneva: ICTSD and the Global Economic Governance Program. <http://ictsd.org/downloads/2009/03/g20-web.pdf>

Congressional Research Service. 2007. CRS Report for Congress: “Trade Capacity Building: Foreign Assistance for Trade and Development.” Washington DC
<http://www.nationalaglawcenter.org/assets/crs/RL33628.pdf>

DeRosa, Dean A. and John P. Gilbert. 2005. “Predicting Trade Expansion under FTAs and Multilateral Agreements.” Institute for International Economics Working Paper 05-13. Washington, DC.
<http://www.iie.com/publications/wp/wp05-13.pdf>

Dupasquier, Chantal, and Patrick N. Osakwe. 2004. *Economic and Statistical Analyses of Trade Capacity Building in Sub-Saharan Africa*. Prepared for the Economic Commission for Africa Addis Ababa, Ethiopia: African Trade Policy Center. <http://www.uneca.org/atpc/Work%20in%20progress/9.pdf>

Erzan, Refik. 2007. “Multilateral and Regional Approaches to ‘Aid for Trade.’” Paper presented at the CASE Conference, “Winds of Change: The Impact of Globalization on Europe and Asia.”
<http://www.case.com.pl/plik--14343426.pdf?nlang=710>

European Communities 2008. “Making Trade Work for Development – Aid for Trade: A Selection of Case Studies from Around the World.” Belgium: European Commission Directorate-General for Trade.

Finkel, Steven E., Anibal Perez-Linan, Mitchell A. Seligson, and Dinorah Azpuru. 2006. *Effects of U.S. Foreign Assistance On Democracy Building: Results of a Cross-National Quantitative Study*. USAID: Washington DC.
http://www.usaid.gov/our_work/democracy_and_governance/publications/pdfs/impact_of_democracy_assistance.pdf

Fontana, Marzia, Susan Joeques, and Rachel Masika. 1998. *Global Trade Expansion and Liberalisation: Gender Issues and Impacts*. Report no. 42. Brighton, UK: DFID. <http://www.bridge.ids.ac.uk/reports/re42c.pdf>

GAO. 2005. “U.S. Trade Capacity Building Extensive, but Its Effectiveness Has Yet to Be Evaluated.”
<http://www.gao.gov/highlights/d05150high.pdf>

Glenday, Graham. 2006. *Towards Fiscally Feasible and Efficient Trade Liberalization*. Washington, DC: USAID.
http://pdf.usaid.gov/pdf_docs/PNADH106.pdf

Jensen, Michael Friis. 2005. *Human Development Report 2005, Capacity Building for Pro-Poor Trade: Learning from the Limitations in Current Models*. UNDP. http://hdr.undp.org/en/reports/global/hdr2005/papers/HDR2005_Jensen_Michael_Friis_15.pdf

- Lammersen, Frans 2008. *More and Better Aid for Trade*. Caracas, Venezuela: SELA.
[http://www.sela.org/DB/ricsela/EDOCS/SRed/2008/12/T023600003203-0-More and better aid for trade.pdf](http://www.sela.org/DB/ricsela/EDOCS/SRed/2008/12/T023600003203-0-More%20and%20better%20aid%20for%20trade.pdf)
- Marilyne Huchet-Bourdon, Anna Lipchitz, and Audrey Rousson. 2007. *Aid for Trade in Developing Countries: Complex Linkages for Real Effectiveness*. France.
http://www.prodinra.inra.fr/prodinra/pinra/data/2009/08/PROD20095f1a3760_20090817041641333.pdf
- Nathan Associates. 2007a. *Trade Capacity Building Evaluation Methodologies and Indicators*. Prepared for USAID. Washington, DC. http://pdf.usaid.gov/pdf_docs/PNADJ708.pdf
- . 2007b. *Using the Trade Capacity Building Indicator and Project Databases*. Prepared for USAID. Washington, DC. http://pdf.usaid.gov/pdf_docs/PNADJ709.pdf
- OECD. 2004. *Summary Report: Trade Capacity Building Results Monitoring/ Assessment Framework: Informal Experts' Meeting - 16 June 2004*. Geneva: OECD. <http://www.oecd.org/dataoecd/26/42/33635191.doc>
- . 2002. *Foreign Direct Investment for Development*. Paris.
- Osakwe, Patrick. n. d. “Trade Capacity Building in Sub-Saharan Africa: Impact and Challenges.” Presentation for UN Economic Commission for Africa. <http://www.uneca.org/trid/documents/Osakwe-GDN-Dakar.ppt>
- Siegel, Robert A., and David Fischer. 2009. *A Comparison of Presidential Trade Initiatives in Sub-Saharan Africa funded by the United States Agency for International Development between 1997-2009*. Prepared for USAID. Washington, DC.
- SITPRO. 2007. *SITPRO: Simplifying International Trade – Five Year Strategy 2008-2013*. London: UK.
<http://www.sitpro.org.uk/about/fiveyear.pdf>
- USAID. 2003a. *USAID 2004-2009 Strategic Plan*. Washington, DC. <http://www.state.gov/documents/organization/24299.pdf>
- . 2007. *USAID Strategic Plan Fiscal Years 2007-2012*. Washington, DC GPO. http://www.usaid.gov/policy/coordination/stratplan_fy07-12.pdf.
- USAID, Bureau for Policy and Program Coordination. 2004a. *An Evaluation of Trade Capacity Building Programs: Overview*. PPC Evaluation Working Paper No. 12. Washington, DC.
http://pdf.dec.org/pdf_docs/PNACT167.pdf
- . 2004b. *An Evaluation of Trade Capacity Building Programs: USAID Support for WTO/FTA Accession and Implementation*. PPC Evaluation Working Paper No. 13. Washington, DC.
http://pdf.dec.org/pdf_docs/PNACT168.pdf
- . 2004c. PPC *An Evaluation of Trade Capacity Building Programs: USAID Behind-the-Border Trade Capacity Building*. Evaluation Working Paper No. 14. Washington, DC.
http://pdf.dec.org/pdf_docs/PNACT169.pdf
- . 2004d. *An Evaluation of Trade Capacity Building Programs: Regional Trade Agreements: A Tool for Development?* PPC Evaluation Working Paper No. 15. Washington, DC.
http://pdf.usaid.gov/pdf_docs/PNACT170.pdf

- . 2004e. *USAID Trade Capacity Building Programs: Issues and Findings*. Evaluation Brief No. 10. Washington, DC. <http://www.oecd.org/dataoecd/17/22/36144134.pdf>
- USAID, Office of the Inspector General. 2006. *Survey of USAID's Trade Capacity Building Programs to Support Implementation of Free Trade Agreements*. Washington, DC. <http://www.usaid.gov/oig/public/fy07rpts/9-000-07-002-s.pdf>
- USAID, Poverty Analysis and Social Safety Net Team. 2005. *The Impact of Trade Liberalization on Poverty: Conference Proceedings*. Washington, DC. http://www.povertyfrontiers.org/ev_en.php?ID=1538_201&ID2=DO_TOPIC
- USAID and the Executive Office of the President. 2003. *U.S. Contributions to Trade Capacity Building*. Washington DC. http://pdf.usaid.gov/pdf_docs/PDABY500.pdf
- USTR. 2005. *Participation, Empowerment, Partnership: Seeking Sustainable results through TCB*. Washington, DC. http://www.ustr.gov/assets/Document_Library/Fact_Sheets/2005/asset_upload_file913_8588.pdf
- . 2007a. *2006 Comprehensive Report on U.S. Trade and Investment Policy toward Sub-Saharan Africa and Implementation of the African Growth and Opportunity Act*. Washington, DC. http://pdf.usaid.gov/pdf_docs/PCAAB431.pdf
- . 2007b. *2007 Comprehensive Report on U.S. Trade and Investment Policy toward Sub-Saharan Africa and Implementation of the African Growth and Opportunity Act*. Washington, DC. http://pdf.usaid.gov/pdf_docs/PCAAB613.pdf
- Wilson Center. 2005. *The Impact of Trade Liberalization on Poverty*. Summary of Proceedings from a Conference held on April 15, Washington DC. http://www.wilsoncenter.org/topics/pubs/ImpactofTrade_low.pdf
- World Bank. 2007. *World Trade Indicators 2007: Global Trade Policies and Outcomes*. Washington: IBRD/World Bank.
- . 2008. *World Trade Indicators 2008: Benchmarking Policy and Performance*. Washington: IBRD/World Bank. <http://www.rrojasdatabank.info/wti2008/wti0108.pdf>
- WTO. 2001. "Doha Ministerial Declaration." http://www.wto.org/english/thewto_e/minist_e/min01_e/mindecl_e.htm.
- . 2005. "Hong Kong Ministerial Declaration." http://www.wto.org/english/thewto_e/minist_e/min05_e/final_text_e.htm.

2. USAID Policy Documents

- Blonigen, Bruce and Wesley W. Wilson. 2008. "Port Efficiency and Trade Flows." *Review of International Economics* 16(1): 21-36.
- Finger, J. Michael and John S. Wilson. 2006. *Implementing a WTO Agreement on Trade Facilitation: What Makes Sense?* World Bank Policy Research Working Paper 3971. Washington, DC. http://www-wds.worldbank.org/external/default/WDSContentServer/IW3P/IB/2006/07/21/000016406_20060721143416/Rendered/PDF/wps3971.pdf

- Iwanow, Tomasz, and Colin Kirkpatrick. 2007. *Trade Facilitation, Regulatory Quality and Export Performance*. Impact Assessment Research Center Working Paper No. 19. http://www.sed.manchester.ac.uk/research/iarc/pdfs/TL_CK_TF_Regulation.pdf.
- OECD. 2007. "Aid for Trade at a Glance 2007 – Country Chapter for the United States." <http://www.oecd.org/dataoecd/46/36/39639255.pdf>
- USAID. 2003. *U.S. Contributions to Trade Capacity Building: Improving Lives Through Aid and Trade*. Washington, DC. http://pdf.usaid.gov/pdf_docs/PDABY500.pdf
- USAID. 2005. *Participation, Empowerment, Partnership: Seeking Sustainable Results through U.S. Trade Capacity Building*. Washington, DC. http://pdf.usaid.gov/pdf_docs/PDACG800.pdf.
- Wilson, John S., Catherine L. Mann, and Tsunehiro Otsuki. 2004. *Assessing the Potential Benefit for Trade Facilitation: A Global Perspective*. World Bank Policy Research Working Paper 3224. Washington, DC. http://www-wds.worldbank.org/external/default/WDSContentServer/IW3P/IB/2004/06/03/000009486_20040603162036/Rendered/PDF/wps3224TRADE.pdf

3. Works Cited in the Evaluation Report

- Amurgo-Pacheco, Alberto, and Martha Denisse Pierola. 2008. "Patterns of Export Diversification in Developing Countries: Intensive and Extensive Margins." World Bank Policy Research Working Paper No. 4473. Washington, DC. http://www-wds.worldbank.org/external/default/WDSContentServer/IW3P/IB/2008/01/09/000158349_20080109150321/Rendered/PDF/wps4473.pdf
- Anderson, James, and Cheryl Gray. 2006. "Anti-Corruption in Transition 3: Who Is Succeeding and Why?" Washington, DC: World Bank. <http://siteresources.worldbank.org/INTECA/Resources/ACT3.pdf>
- Auboin, Marc. 2007. "Boosting Trade Finance with the Developing Countries: What Link with the WTO?" Staff Working Paper ERSD-2007-04. Geneva: WTO. http://www.wto.org/english/res_e/reser_e/ersd200704_e.pdf
- AusAID. 2010. "AusAID's Response to the Global Recession." <http://www.aUSAID.gov.au/makediff/gec.cfm>
- Bhagwati, Jagdish. 1978. *Foreign Trade Regimes and Economic Development, Volume XI : Anatomy and Consequences of Exchange Control Regimes*. Cambridge, MA: Ballinger (for the National Bureau of Economic Research).
- Bhagwati, Jagdish and T. N. Srinivasan. 2002. "Trade and Poverty in Poor Countries." *American Economic Review* 92(2):180-183. doi: 10.1257/000282802320189212.
- Baier, Scott L., and Jeffrey H. Bergstrand. 2001. "The Growth of World Trade: Tariffs, Transport Costs, and Income Similarity." *Journal of International Economics* 53(1):1-27.
- Balassa, B. 1982. *Development Strategies in Semi-Industrialized Economies*. Baltimore: John Hopkins University Press.
- Baldwin, Richard, and James Harrigan. 2007. "Zeros, Quality and Space: Trade Theory and Trade Evidence." NBER Working Paper No. 13214. http://www.usitc.gov/research_and_analysis/economics_seminars/2009/Harrigan.pdf

- Berg, Andrew, and Anne Krueger. 2003. "Trade, Growth, and Poverty: A Selective Study." IMF Working Paper WP/03/30. Washington, DC: IMF. <http://www.imf.org/external/pubs/ft/wp/2003/wp0330.pdf>.
- Campbell, Ruth. 2008. "Value Chain Framework Briefing Paper." USAID MicroLinks Project Briefing Paper. Washington, DC. http://www.microlinks.org/ev_en.php?ID=21629_201&ID2=DO_TOPIC
- CGD (Center for Global Development). 2006. *When Will We Ever Learn: Improving Lives through Impact Evaluation*. Washington, DC. <http://www.cgdev.org/content/publications/detail/7973>
- Chemonics International. 2006. *Rebuilding Agricultural Markets Project (RAMP) Final Report*. Washington, DC. http://www.chemonics.com/pv_obj_cache/pv_obj_id_8CB91CB554B9CDDEC65C5EDF2E171B9AAE6EAA00/filename/Afghanistan%20Agricultural%20Markets.pdf
- Committee on Customs and Trade Regulations. 1999. "Trade Liberalization, Foreign Direct Investment and Customs Modernization: a Virtuous Circle." <http://www.iccwbo.org/policy/trade/id416/index.html>.
- Crimson Capital Corporation. 2003. *Macedonia Business Resource Center (MBRC), Final Report*, Project Implemented under a Global, Business, Trade and Investment (GBTI) IQC Task Order (2001-2003). http://pdf.usaid.gov/pdf_docs/PDACK644.pdf
- Djankov, Simeon, Caroline L. Freund, and Cong S Pham. 2006. *Trading on Time*. World Bank Policy Research Working Paper No. 3909. Washington, DC. http://www-wds.worldbank.org/external/default/WDSContentServer/IW3P/IB/2006/05/03/000016406_20060503112822/Rendered/PDF/wps3909.pdf
- Dodzin, Sergi, and Athanasios Vamvakidis. 2004. "Trade and Industrialization in Developing Economies." *Journal of Development Economics* 75(2004): 319-328. <http://team.univ-paris1.fr/teamperso/DEA/Cursus/M2R/DocM2Rouverturecroissance/Dodzin%20Trade%20and%20industrialization.pdf>
- Dollar, David. 1992. "Outward-Oriented Developing Economies Really Do Grow More Rapidly: Evidence from 95 LDCs, 1976–1985." *Economic Development and Cultural Change* April: 523-544.
- Dollar, David, and Aart Kraay. 2001. "Trade, Growth and Poverty." World Bank Policy Research Paper 2615. Washington, DC.
- . 2004. "Trade, Growth, and Poverty." *The Economic Journal* 114(493): F22-F49.
- Feder, Gershon. 1983. "On Exports and Economic Growth." *Journal of Development Economics* 12: 59-73. <http://www.sciencedirect.com/science/article/B6VBV-45JK52H-29/2/442f8cdeebd2c6ec977f4ff9575bb5aa>
- Feenstra, Robert C., and Haiu Looi Kee. 2007. "Trade Liberalization and Export Variety: A Comparison of Mexico and China." *World Economy* 30(1): 5-21. <http://giannini.ucop.edu/Feenstra.pdf>.
- Finkel, Steven E., Anibal Perez-Linan, Mitchell A. Seligson and Dinorah Azpuru. 2006. "The Effects of Foreign Assistance on Democracy Building: Results of a Cross-National Quantitative Study." Pittsburgh, PA: University of Pittsburgh. http://www.usaid.gov/our_work/democracy_and_governance/publications/pdfs/impact_of_democracy_assistance.pdf

- Frankel, Jeffrey A., and David Romer. 1999. "Does Trade Cause Growth?" *The American Economic Review* 89: 379-399. <http://home.hio.no/~ivar-br/fag/intecon/Tradeandgrowth.pdf>
- FAO (Food and Agriculture Association). 2006. *Brief on Import Surges*. Italy. <http://www.fao.org/es/esc/common/ecg/409/en/countries10mozpoul.pdf>
- Fox, James W., Joseph M. Liberson, Diane Ray, and Joyjit Deb Roy. 2004. *An Evaluation of Trade Capacity Building Programs, Overview*. Washington, DC: <http://www.oecd.org/dataoecd/18/10/36144453.pdf>
- Frankel, Jeffrey A., and David Romer. 1999. "Does Trade Cause Growth?" *American Economic Review* 89(3): 379-399. [http://www.kellogg.northwestern.edu/faculty/dranove/htm/dranove/coursepages/Mgmt%20469/Does%20Trade%20Cause%20Growth%20\(causality\).pdf](http://www.kellogg.northwestern.edu/faculty/dranove/htm/dranove/coursepages/Mgmt%20469/Does%20Trade%20Cause%20Growth%20(causality).pdf)
- Gamberoni, Elisa, and Richard Newfarmer. 2009. *Aid for Trade: Matching Potential Demand with Supply*. World Bank Working Paper WPS 4991. Washington, DC. http://www-wds.worldbank.org/servlet/WDSContentServer/WDS/IB/2010/04/05/000158349_20100405090736/Rendered/PDF/WPS4991.pdf
- GAO (U.S. Government Accountability Office). 2005. "U.S. Trade Capacity Building Extensive, but Its Effectiveness Has Yet to Be Evaluated." Washington, DC. <http://www.gao.gov/highlights/d05150high.pdf>
- Hageboeck, Molly. 2009. *Trends in International Development Evaluation Theory, Policy and Practices*, Report prepared for USAID. Washington, DC: Management Systems International. http://pdf.usaid.gov/pdf_docs/PNADQ464.pdf
- Hallaert, Jean-Jacques. 2006. "A History of Empirical Literature on the Relationship Between Trade and Growth." *Mondes en Développement* 3(135): 63-77. http://www.cairn.info/article.php?ID_ARTICLE=MED_135_0063.
- Hallaert, Jean-Jacques, and Laura Munro. 2009. "Binding Constraints to Trade Expansion: Aid for Trade Objectives and Diagnostic Tools." OECD Trade Policy Working Paper No. 94. Paris. <http://www.uneca.org/atpc/events/100531aide4trade/Binding%20constraints%20to%20trade%20expansion.pdf>
- Hansen, Poul, and Liliana Annovazzi- Jakab. 2008. "Facilitating Cross-Border Movement of Goods: A Sustainable Approach." *Global Enabling Trade Report*. UNCTAD. http://www.weforum.org/pdf/GETR08/Chap%201.5_Facilitating%20Cross-Border%20Mvt%20of%20Goods.pdf
- Hausman, Warren H., Hau L. Lee, and Uma Subramanian. 2005. "Global Logistics Indicators, Supply Chain Metrics, and Bilateral Trade Patterns." World Bank Policy Research Working Paper No. 3773. Washington, DC. http://rru.worldbank.org/Documents/Discussions/global_logistics_indicators.pdf
- Helble, Matthias, Catherine Mann, and John Wilson. 2009. "Aid for Trade Facilitation." World Bank Working Paper WPS 5064. Washington, DC. http://www-wds.worldbank.org/external/default/WDSContentServer/IW3P/IB/2009/09/28/000158349_20090928110357/Rendered/PDF/WPS5064.pdf
- Hertel, Thomas and Roman Keeney. 2006. "What's at Stake: The Relative Importance of Import Barriers, Export Subsidies, and Domestic Support." In Kym Anderson and Will Martin, eds., *Agricultural Trade Reform and the Doha Development Agenda*. London: Palgrave Macmillan and Washington DC: World

- Bank.
http://siteresources.worldbank.org/INTTRADERESEARHC/Resources/Ch2AgTradeBook_HertelKee ney.pdf
- Hertel, Thomas, and Jeffery Reimer. 2005. "Predicting the Poverty Impacts of Trade Reforms." *Journal of International Trade and Economic Development* 14(4): 377-405.
- Hoang, B. Peter. 1998. "A Causal Study of Relationships Between Firm Characteristics, International Marketing Strategies, and Export Performance." *Management International Review* 38: 73-93. http://findarticles.com/p/articles/mi_hb3265/is_nSPEISS_v38/ai_n28709117/
- Hoekman, Bernard, and Alessandro Nicita. 2008. "Trade Policy, Trade Costs, and Developing Country Trade." World Bank Policy Research Working Paper No. 4797. Washington, DC. http://www-wds.worldbank.org/external/default/WDSContentServer/IW3P/IB/2008/12/18/000158349_20081218090306/Rendered/PDF/WPS4797.pdf
- International Coffee Organization. 2010. *Coffee Trade Statistics*. http://www.ico.org/trade_statistics.asp
- International Trade Center newsletter. n.d.
<http://www.intracen.org/marketanalysis/Docs/Newsletters/ITC-Free-Tools-Newsletter-Dec09-EN.pdf>
- Jensen, Michael Friss. 2005. "Capacity Building for Pro-Poor Trade: Learning from the Limitations in Current Models." Occasional Paper commissioned for the 2005 Human Development Report. UNDP. http://hdr.undp.org/en/reports/global/hdr2005/papers/hdr2005_jensen_michael_friis_15.pdf
- Kraay, Aart. 2006. "Trade, Growth, and Poverty: A Response to Nye, Reddy, and Watkins." Washington, DC: The World Bank. <http://siteresources.worldbank.org/DEC/Resources/TradeGrwth&poverty.pdf>
- Krueger, Anne O. 1978. *Foreign Trade Regimes and Economic Development, Volume X: Liberalization Attempts and Consequences*. Cambridge, MA: Ballinger (for the National Bureau of Economic Research).
- . 2008. "Trade Liberalization and Growth in Developing Countries." Paper presented at the meeting of the American Economic Association, January 4-6, New Orleans. <http://www.sais-jhu.edu/bin/c/y/TradeLiberalizationandGrowthinDevelopingCountries.pdf>
- Lederman, Daniel, Marcelo Olarreaga, and Lucy Payton. 2006. *Export Promotion Agencies: What Works and What Doesn't*. Washington, DC: World Bank. http://econ.worldbank.org/external/default/main?pagePK=64165259&piPK=64165421&theSitePK=469382&menuPK=64216926&entityID=000016406_20070323095724
- Lewer, Joshua J. and Hendrik Van den Berg. 2003. "How Large Is International Trade's Effect on Economic Growth?" *Journal of Economic Surveys* 17(3): 363–396. <http://onlinelibrary.wiley.com/doi/10.1111/1467-6419.00198/abstract>
- Little, Ian, Tibor Scitovsky, and Maurice Scott. 1970. *Industry and Trade in Some Developing Countries: A Comparative Study*. London and New York: Oxford University Press.
- McArthur, Travis, and Todd Tucker. 2010. "A Year After Implementation of Peru Free Trade Agreement, U.S. and Peru Left With Broken Promises and No New Trade Model." <http://www.citizen.org/documents/PeruFTA-OneYear.pdf>

- McCulloch, Neil, L. Alan Winters, and Xavier Cirera. 2001. *Trade Liberalization and Poverty: A Handbook*. London: CEPR. http://vi.unctad.org/tapcd/papers_documents/mcculloch_winters_cirera_2001_trade_liberalization_poverty.pdf
- Management Systems International. 2008. *Cross-Country Trade Capacity Building Evaluation 2002-2006*. Working paper prepared for USAID. Washington, DC. http://pdf.usaid.gov/pdf_docs/PNADS401.pdf
- Nathan Associates, Inc. 2007. *Trade Capacity Building Evaluation Methodologies and Indicators*. Washington, DC: GPO. http://pdf.usaid.gov/pdf_docs/PNADJ708.pdf.
- Nazar, Muhammad S., and Hassan M. N. Saleem. 2008. "Firm-Level Determinants of Export Performance." *International Business and Economics Research Journal* 8(2):105-112. <http://www.cluteinstitute-onlinejournals.com/PDFs/1695.pdf>.
- OECD (Organisation for Economic Co-operation and Development). 2007. *Trade Related Assistance, What Do Recent Evaluations Tell Us?* Paris.
- OMB (Office of Management and Budget). 2004. "What Constitutes Strong Evidence of a Program's Effectiveness?" Washington, DC: GPO. http://www.whitehouse.gov/omb/part/2004_program_eval.pdf
- Porter, Michael. 1985. *Competitive Advantage: Creating and Sustaining Superior Performance*. New York: Free Press.
- . 1990. *The Competitive Advantage of Nations*. New York: Free Press.
- Public Sector Reform Unit of the Cabinet Office, Government of Jamaica. n.d. "The New Import/Export One Stop Shop Promises Ease and Efficiency." http://www.cabinet.gov.jm/files/docs/The_new_Import_Export_one_Stop_shop.pdf
- Ricardo, David. (1817) 2004. *The Principles of Political Economy and Taxation*. Reprint, New York: Dover Publications.
- Rodríguez, Francisco. 2006. "Openness and Growth: What Have We Learned?" Background note for the United Nations' 2006 World Economic and Social Survey. http://www.un.org/esa/policy/backgroundpapers/openness_and_growth.pdf
- Rodríguez, Francisco. 2008. "Trade and Development." In Amitava Krishna Dutt and Jaime Ros, eds., *International Handbook of Development Economics*. Cheltenham, UK: Edward Elgar Publishing. http://frrodriguez.web.wesleyan.edu/docs/working_papers/Trade_and_Development.pdf
- Rodriguez, Francisco, and Rodrik, Dani. 2000. "Trade Policy and Economic Growth: A Skeptics's Guide to the Cross-National Evidence." In eds. Ben Bernanke and Kenneth S. Rogoff *Macroeconomics Annual 2000*. Cambridge, MA: MIT Press for NBER. <http://www.hks.harvard.edu/fs/drodrik/Research%20papers/skepti1299.pdf>
- Rostow, W.W. 1960. *The Stages of Economic Growth: A Non-Communist Manifesto*. Cambridge: Cambridge University Press.
- Sachs, Jeffery D., Andrew Warner, Anders Aslund, and Stanley Fischer. 1995. "Economic Reform and the Process of Global Integration." *Brookings Papers on Economic Activity* 1995(1): 1-118. http://www.gsid.nagoya-u.ac.jp/sotsubo/Papers/Sachs_Warner_1995.pdf

- Schumpeter, Joseph A. 1934. *The Theory of Economic Development*. Cambridge, MA: Harvard University Press.
- Schwab, Klaus, ed. 2009. *Global Competitiveness Report 2009–2010*. Geneva: World Economic Forum. http://www3.weforum.org/docs/WEF_GlobalCompetitivenessReport_2010-11.pdf
- Shenhar, Aaron J., James J. Renier, and R. Max Wideman. 1996. “Creating Canadian Advantage through Project Management.” Paper presented to the Southern Alberta Chapter, Project Management Institute, Symposium Calgary, May. <http://www.maxwideman.com/papers/improvingpm/dimensions.htm>
- Srinivasan, T. N. and Bhagwati, Jagdish. 1999. “Outward-Oriented and Development: Are the Revisionists Right?” In Deepak Lal and Richard H. Snape, eds., *Trade, Development, and Political Economy: Essays in Honor of Anne O. Krueger*. London: Palgrave Macmillan. http://www.econ.yale.edu/growth_pdf/cdp806.pdf
- Subramanian, Arvind, and Shang-Jin Wei. 2007. “The WTO Promotes Trade, Strongly but Unevenly.” *Journal of International Economics* 72: 151-175.
- Timmer, C. Peter. 2005. “Agriculture and Pro-Poor Growth: An Asian Perspective” Center for Global Development. Working Paper 63. Washington, DC. http://aideffectiveness.zunia.org/uploads/media/knowledge/AidEffectiveness/file_WP63_1.pdf
- Tomz, Michael, Judith Goldstein, and Douglas Rivers. 2007. “Do We Really Know that the WTO Increases Trade? Comment.” *The American Economic Review* 5: 2005-2018.
- UNCTAD. 2002. *World Investment Report 2002: Transnational Corporations and Export Competitiveness*. Geneva: UN. http://www.unctad.org/en/docs/wir2002_en.pdf
- . 2004. “UNCTAD Publishes *Development and Globalization: Facts and Figures*.” Press release. <http://www.unctad.org/templates/webflyer.asp?docid=4889&intitemid=2807&lang=1>
- USAID (United States Agency for International Development). 2001. *Policy Implementation: What Has USAID Learned?* Washington, DC: GPO. http://www.usaid.gov/our_work/democracy_and_governance/publications/pdfs/pnach306.pdf
- . 2003. *Building Trade Capacity in the Developing World*. Washington, DC: GPO. http://pdf.usaid.gov/pdf_docs/PDABX241.pdf
- . 2008a. *Securing the Future: A Strategy for Economic Growth*. Washington DC: GPO. http://www.usaid.gov/our_work/economic_growth_and_trade/eg_strategy/eg_strategy_v4_final.pdf
- . 2008b. *Master List of Standard Indicators*. <http://www.state.gov/documents/organization/115255.pdf>
- US Department of Health and Human Services. “Promising Practices Network.” Last modified November 11, 2010. <http://www.promisingpractices.net/>
- Van den Berg, Hendrik and Joshua J. Lewer. 2007. *International Trade and Economic Growth*. New York: M.E. Sharpe, Inc.
- Warcziarg, Romain, and Karen Horn Welch. 2008. “Trade Liberalization and Growth: New Evidence.” *The World Bank Economic Review* 22(2): 187-231. doi:10.1093/wber/lhn007.

- Weiss, John. 2005. "Export Growth and Industrial Policy: Lessons from the East Asian Miracle Experience." ADB Institute Discussion Paper No. 26. http://siteresources.worldbank.org/EXT/EXPCOMNET/Resources/2463593-1213975515123/17_Weiss.pdf
- World Bank. 1993. *The East Asian Miracle*. Washington, DC.
- . 2007. *Doing Business Report, 2007*. Washington, DC. <http://www.doingbusiness.org/Downloads/>
- . 2009. *Strengthening Bolivia's Competitiveness: Export Diversification and Inclusive Growth*. Washington, D.C.
- . 2010. "Updated World Bank Analysis: Crisis, Finance, and Growth." <http://econ.worldbank.org/WBSITE/EXTERNAL/EXTDEC/0,,contentMDK:22446906~pagePK:64165401~piPK:64165026~theSitePK:469372,00.html>
- WTO (World Trade Organization). 2007. *World Trade Report, 2007*. Geneva. http://www.wto.org/english/res_e/booksp_e/anrep_e/world_trade_Report07_e.pdf
- WTO-OECD. 2009. *Aid-for-Trade at a Glance 2009: Maintaining Momentum*. Paris: OECD. http://www.oecd.org/document/0/0,3343,en_2649_34665_42835064_1_1_1_1,00.html#contents
- Yang, Jie. 2008. "An Analysis of So-Called Export-Led Growth." International Monetary Fund Working Paper WP/08/220. <http://www.imf.org/external/pubs/ft/wp/2008/wp08220.pdf>

B. Literature by Results Framework

1. Results Framework 0.0 (Economic Growth)

- Baghwati, Jagdish, and T.N. Srinivasan. 2002. "Trade and Poverty in Poor Countries." *American Economic Review* 92(2):180-183. doi: 10.1257/000282802320189212.
- Barro, Robert J. 2000. "Inequality and Growth in a Panel of Countries." *Journal of Economic Growth* 5:5-32. http://www.economics.harvard.edu/faculty/barro/files/p_inequalitygrw.pdf.
- Beck, Thorston. 2005. "Finance, Inequality and Poverty: Cross-Country Evidence." World Bank Policy Research Working Paper Series 3338. http://siteresources.worldbank.org/DEC/Resources/84797-1114437274304/Note_Finance_and_Poverty.pdf.
- Berg, Andrew, and Anne Krueger. 2003. "Trade, Growth, and Poverty: A Selective Study." Working Paper WP/03/30. Washington, DC: IMF. <http://www.imf.org/external/pubs/ft/wp/2003/wp0330.pdf>.
- Bird, Kate 2004. "A Framework to Analyze Linkages between Trade Policy, Poverty Reduction, and Sustainable Development." Paper prepared for the DFID Africa Trade and Poverty Programme. London. http://www.acp-eu-trade.org/library/files/Bird_EN_0304_ODI_A-framework-to-analyse-linkages-between-trade-policy-poverty-reduction-and-sustainable-development.pdf.
- Bird, Kate, and Susan Prowse. 2010. "Trade, Growth, and Poverty: Making Aid for Trade Work for Inclusive Growth and Poverty Reduction." Overseas Development Institute Working Paper No. 313. London. <http://www.odi.org.uk/resources/download/4714.pdf>
- Brady, C. 2008. "The DTIS Process: Identifying Needs, Estimating Costs and Measuring Performance in Aid for Trade." World Bank. Photocopy.

- Çagatay, Nilufer. 2001. "Trade, Gender and Poverty." UNDP Background Paper. New York.
http://www.siyanda.org/docs/cagatay_trade.pdf
- Capra International and Trade Facilitation Office Canada Consortium. 2003. "Evaluation of the Revamped Integrated Framework for Trade-Related Technical Assistance to the Least Developed Countries." Presented to the WTO Integrated Framework Steering Committee.
<http://www.brettonwoodsproject.org/doc/trade/ifinterimeval.pdf>
- Cashing, Paul, Paolo Mauro, Catherine A. Pattillo, and Ratna Sahay. 2001. "Macroeconomic Policies and Poverty Reduction: Stylized Facts and an Overview of Research." International Monetary Fund Working Paper No. 01/135. Washington, DC. <http://www.imf.org/external/pubs/cat/longres.cfm?sk=15334.0>
- Cockburn, John, and Paolo Giordano, eds. 2008. "Trade and Poverty in the Developing World." IADB Poverty Economic Policy Network.
- CUTS (Consumer Unity & Trust Society). 2008. *Linkages between Trade, Development and Poverty Reduction*. Report for DFID. London. <http://www.cuts-citee.org/tdp/pdf/TDPBook-Volume-II.pdf>
- DFID. 2002. "Trade and Poverty." Background Briefing, London: DFID.
- . 2008. *Sharing the Benefits of Trade. Aid for Trade Strategy 2008-13*. London: DFID.
- Dollar, David., and Aart Kraay. 2002. "Growth is Good for The Poor." *Journal of Economic Growth* 7(3): 195-225.
- . 2004. "Trade, Growth and Poverty." *The Economic Journal* 114(493): F22-F49.
- Duflo, Esther. 2010. "Social experiments to fight poverty." Presentation for TED. http://www.ted.com/talks/esther_duflo_social_experiments_to_fight_poverty.html.
- Dwyer, Rocky J. 2007. "Alleviating Poverty: How Do We Know the Scope of the Problem and When We Have Solved It?" *Management Decision* 45(8): 1343-1358.
- Edwards, Sebastian. 2001. "Trade Policy, Growth and Income Distribution. Trade Policy, Growth, and Income Distribution." *The American Economic Review* 87(2): 205-210.
- Fontana, Marzia. 2009. "The Gender Effects of Economic Partnership Agreements (EPAs): A Synthesis of Findings from Tanzania, Mozambique and Jamaica." Report for Gender and Women's Rights Analysis of Economic Partnership Agreements, funded by DFID. London.
- ITC. 2004. "Do Export-Led Poverty Reduction Initiatives Work? The Ghanaian Experience." A Country Paper Contributed by the Ghanaian Strategy Team. Montreux, Switzerland.
http://www.intracen.org/wedf/ef2004/Montreux/country_papers/Ghana-Poverty.pdf
- Ghura, Shaneshwar, Carolos A. Leite, and Charalambos Tsangarides. 2002. "Is Growth Enough? Macroeconomic Policy and Poverty Reduction." IMF Working Paper WP/02/118, Washington DC.
<http://www.imf.org/external/pubs/ft/wp/2002/wp02118.pdf>
- Hayashikawa, Masato. 2009. "Trading Out of Poverty: How Aid for Trade Can Help." Paris: OECD.
<http://www.oecd.org/dataoecd/36/44/43242586.pdf>.

- Hertel, Thomas, and Jeffery Reimer. 2005. "Predicting the Poverty Impacts of Trade Reforms." *Journal of International Trade and Economic Development* 14(4): 377-405.
- Hewitt, Adrian, and Ian Gillson. 2003. "A Review of the Trade and Poverty Content in PRSPs and Loan-Related Documents." Report for Christian Aid. London: ODI. <http://www.odi.org.uk/resources/download/1441.pdf>
- Hoekman, Bernard. 2002. "Strengthening the Global Trade Architecture for Development: The Post-Doha Agenda." *World Trade Review* 1(1): 23-46.
- Hoekman, Bernard, Constantine Michalopoulos, Maurice Schiff, and David Tarr. 2001. *Trade Policy Reform and Poverty Alleviation*. Policy Research Working Paper 2733. Washington, DC: World Bank. http://www-wds.worldbank.org/servlet/WDSContentServer/WDSP/IB/2002/01/18/000094946_02010804031951/Rendered/PDF/multi0page.pdf
- Hoekman, Bernard, and Marcelo Olarreaga, eds. 2007. "Global Trade and Poor Nations: The Poverty Impacts and Policy Implications of Liberalization." Washington, DC: The Brookings Institute.
- Hudson, Alan. 2005. *Equitable Trade and Development: The WTO and Beyond*. London: Fabian Books.
- Irwin, Douglas A., and Marko Tervio. 2002. "Does Trade Raise Income? Evidence from the Twentieth Century." *Journal of International Economics* 58(1): 1-18. <http://hse-econ.fi/tervio/Trade20th.pdf>.
- Jensen, Michael Friss. 2005. "Capacity Building for Pro-Poor Trade: Learning from the Limitations in Current Models." Occasional Paper commissioned for the 2005 Human Development Report. UNDP. http://hdr.undp.org/en/reports/global/hdr2005/papers/hdr2005_jensen_michael_friis_15.pdf
- Jeune, Hilary for ICCO. 2009. *Aid for Trade: Is the EU Helping Small Producers to Trade Their Way Out of Poverty?* Drukkerij Roos & Roos: Arnhem. www.icco.nl/documents/pdf/final-aid-for-trade-publication-ftao-icco.pdf.
- Kanji, Nazneen, and Stephanie Ware Barrientos. 2002. "Trade Liberalisation, Poverty and Livelihoods: Understanding the Linkages." Working Paper 159. Brighton, UK: IDS. http://www.glow-boell.de/media/de/txt_rubrik_5/SuS_Kanji_TradeandPoverty.pdf
- Lall, Sanjaya. 1992. "Technological Capabilities and Industrialization." *World Development* 20(2): 165-186.
- Lesser, C. and E. Moisé-Leeman. 2009. "Informal Cross-Border Trade and Trade Facilitation Reform in Sub-Saharan Africa." OECD Trade Policy Working Paper No. 86. Paris: OECD. http://www.acp-eu-trade.org/library/files/Lesser-Moise-Leeman_EN_180209_OECD_Informal-cross-border-trade.pdf
- Lübker, M., G. Smith and J. Weeks. 2002. "Growth and the Poor: A Comment on Dollar and Kraay." *Journal of International Development* 14(5): 555-571.
- Lundberg, Mattias, and Lyn Squire. 2003. "The Simultaneous Evolution of Growth and Inequality." *The Economic Journal* 113(April): 326-344.
- Lustig, Nora, and Michael Walton. 2009. "Crises and the Poor: A Template for Action." Prepared for Conference on Poverty and Social Protection. Bangkok, March 9-11. <http://siteresources.worldbank.org/INTPOVERTY/Resources/WDR/malaysia/lustigwalton.pdf>

- Maes, Jan. 2006. "Microfinance Services for Very Poor People: Promising Approaches from the Field." Washington DC: SEEP. http://www.microcreditsummit.org/papers/Workshops/6_MaesFoosse.pdf
- Mahdi, Salah T. 2009. "Trade Liberalization and Poverty Reduction in Developing Countries: Case of Africa." World Trade, World Poverty: Third Conference of the Institute of Human Rights. Fort Wayne: Indiana University. <http://www.ipfw.edu/hri/WTO/WTO-Mahdi.pdf>
- Malhotra, Kamal. 2004. "Trade, Growth, Poverty Reduction and Human Development: Some Linkages and Policy Implications." Draft Presentation, prepared for the XVIII G-24 Technical Group Meeting, March 8–9. <http://www.g24.org/010gva04.pdf>.
- Mattoo, Aaditya. 2003. "Services in a Development Round." World Trade Brief. London: Agenda Publishing.
- McCulloch, Neil, L. Alan Winters and Xavier Cirera. 2001. *Trade Liberalisation and Poverty: A Handbook*. London: CEPR.
- Mohiuddin, Shamarukh. 2007. "Building Trade Capacity in Poor Countries." Washington DC: PPI. http://www.ppionline.org/documents/Building_Trade_Capacity_070607.pdf.
- Noguer, Marta, and Marc Siscart. 2005. "Trade Raises Income: A Precise and Robust Result." *Journal of International Economics* 65(2005): 447-460.
- ODI. 2006. "Recommendations of the Task Force on Aid for Trade." <http://www.odi.org.uk/resources/download/4053.pdf>
- . 2008. Untangling Links between Trade, Poverty, and Gender, Briefing Paper No. 38. London: ODI. <http://www.odi.org.uk/resources/download/1011.pdf>.
- OECD. 2007. "Aid for Trade at a Glance 2007: 1st Global Review." Paris: OECD. <http://www.oecd.org/dataoecd/24/63/39638213.pdf>
- OECD/WTO. 2009. *Aid for Trade at a Glance 2009: Maintaining Momentum*. Paris: OECD/WTO. http://www.wto.org/english/res_e/booksp_e/aid4trade09_e.pdf.
- Page, S. 2001. "Trade and Climate Change: Implications for Poverty and Poverty Policy." London: ODI.
- Palley, Thomas. 2006. "Thinking Outside the Box about Trade, Development, and Poverty Reduction." Policy paper prepared for Economics for Democratic and Open Societies Project. Washington, DC. http://www.thomaspalley.com/docs/research/Tradeanddevelopment_Geneva2005.pdf
- Prowse, Susan. 2002. "The Role of International and National Agencies in Trade-Related Capacity Building." *World Economy* 25(5): 1235-1261. http://www.unido.org/fileadmin/import/12962_SusanProwseDevelopmentAgenciesAndTRCB.pdf
- . 2006. "Aid for Trade: A Proposal for Increasing Support for Trade Adjustment and Integration." In S. Evenett and B. Hoekman, eds., *Economic Development and Multilateral Trade Cooperation*. Washington, DC: Palgrave and World Bank.
- Ravallion, Martin. 2001. "Growth, Inequality, and Poverty: Looking Beyond Averages." *World Development* 29(11): 1803-1815.

- . 2004. “Pro-Poor Growth: A Primer.” Development Research Group, Washington, DC: World Bank. <http://web.usal.es/~bustillo/RavallionPPGPrimer.pdf>.
- . 2005. “Looking Beyond Averages in the Trade and Poverty Debate.” Policy Research Working Paper 3461. Washington, DC: World Bank. http://www-wds.worldbank.org/external/default/WDSContentServer/IW3P/IB/2004/12/15/000012009_20041215104739/additional/310436360_20050014115433.pdf
- Ravallion, Martin and Gaurav Datt. 2002. “Why has Economic Growth Been More Pro-Poor in Some States of India than in Others?” *Journal of Development Economics* 68(2): 381-400. <http://www.sciencedirect.com/science/article/B6VBV-45HWS3X-2/2/c24c7eb0b959c7be933dec5cc58a7115>
- Reimer, Jeffrey. 2002. “Estimating the Poverty Effects of Trade Liberalization.” Policy Research Working Paper 2790. Washington DC: World Bank.
- Rodriguez, Francisco, and Dani Rodrik. 1999. Trade Policy and Economic Growth: A Skeptic’s Guide to the Cross-Country Evidence.” CEPR Discussion Paper Series 2143. London.
- Rodrik, Dani 2000. “Comments on ‘Trade, Growth and Poverty,’ by D. Dollar and A. Kraay.” Presented at the American Economic Association meetings, Boston, MA, January 7–9. http://www.nadel.ethz.ch/lehre/kurse/archiv/kurse_ss_2004/elwwII/rodrik_on_dollar_kraay.pdf
- . 2001. “The Global Governance of Trade As If Development Really Mattered.” Background Paper for Trade and Sustainable Human Development Project. New York: UNDP. http://www.wcfia.harvard.edu/sites/default/files/529_Rodrik5.pdf
- . 2007. *One Economics Many Recipes: Globalization, Institutions, and Economic Growth*. Princeton, NJ: Princeton University Press.
- Siphana, Sok. 2007. “Lessons from the Cambodian Experience in Trade Capacity Building.” In D. Njinkeu and H. Cameron, eds., *Aid for Trade and Development*. Cambridge: Cambridge University Press.
- Skae, Frederick O., and Brian Barclay. 2007. “Managing the Linkage Between Export Development and Poverty Reduction: An Effective Framework.” *Management Decision* 45(8): 1208–1223.
- Spilimbergo, Antonio, and Juan Luis Lodoño. 1999. “Income Distribution, Factor Endowments, and Trade Openness.” *Journal of Development Economics* 59: 77-101.
- Turner, Liz. 2008. “Quantifying Aid for Trade: A Case Study of Tanzania.” Economic Paper 92. London: Commonwealth Secretariat. <http://www.thecommonwealth.org/files/184318/FileName/Quantifyingaidfortrade-Tanzania.pdf>
- Turner, Liz, Ngoc Nguyen, and Kate Bird. 2008. “An Overview of Ex Ante Tools for Assessing the Impact of Trade Liberalisation on the Poor.” Report prepared for BMZ/GTZ. London: ODI. <http://www.odi.org.uk/resources/download/1575.pdf>
- Tupy, Marian L. 2005. “Trade Liberalization and Poverty Reduction in Sub-Saharan Africa.” Washington DC: CATO Institute. <http://www.cato.org/pubs/pas/pa557.pdf>
- Wiig, Arne, and Line Tondel, and Espen Villager. 2007. *Will International Trade Reduce Poverty? A Background Note to Norad*. Bergen, Norway: CMI. <http://www.cmi.no/publications/file/2937-will-international-trade-reduce-poverty.pdf>

Winters, Alan., Neil McCulloch, and Andrew McKay. 2004. "Trade Liberalization and Poverty: The Evidence So Far." *Journal of Economic Literature* 42(1): 72-115. <http://sard.ruc.edu.cn/zengyinchi/files/Kecheng/Agricultural%20International%20Trade/Trade%20Liberalization%20and%20Poverty-%20The%20Evidence%20So%20Far.pdf>

Wolf, Martin. 2004. *Why Globalization Works*. New Haven, CT: Yale University Press.

Wilson Center. 2005. *The Impact of Trade Liberalization on Poverty*. Summary of Proceedings from a Conference held on April 15, Washington DC. http://www.wilsoncenter.org/topics/pubs/ImpactofTrade_low.pdf

World Bank. 2004. *The Poverty Reduction Strategy Initiative: An Independent Evaluation of the World Bank's Support through 2003*. Washington, DC: World Bank, Independent Evaluation Group. http://www.vision2020.info.tt/pdf/Guidelines_Tools_Techniques/Monitoring%20and%20Evaluation/Evaluation%20Papers/PRSP_Evaluation.pdf

———. 2006. *Assessing World Bank Support for Trade, 1987-2004*. Washington, DC: World Bank, Independent Evaluation Group. [http://lnweb90.worldbank.org/oed/oeddoelib.nsf/DocUNIDViewForJavaSearch/4463FC036CF6923885257138006C5DF8/\\$file/trade_evaluation.pdf](http://lnweb90.worldbank.org/oed/oeddoelib.nsf/DocUNIDViewForJavaSearch/4463FC036CF6923885257138006C5DF8/$file/trade_evaluation.pdf)

———. 2009. "Unlocking Global Opportunities: The Aid for Trade Program of the World Bank Group." Washington, DC: World Bank. <http://siteresources.worldbank.org/INTPREMNET/Resources/UnlockingGlobalOpp.pdf>

2. Results Framework 1.1 (Trade Performance)

ActionAid. "Trade Traps: Why EU-ACP Economic Partnership Agreements Pose a Threat to Africa's Development." http://www.actionaid.org.uk/doc_lib/trade_traps.pdf

Alcalá, Francisco, and Antonio Ciccone. 2004. "Trade and Productivity." *The Journal of Quarterly Economics* 119(2): 613-646.

Anderson, James E, and Douglas Marcouiller 2002: "Insecurity and the Pattern of Trade: an Empirical Investigation." *Review of Economics and Statistics*, 84: 342-352. <http://fmwww.bc.edu/EC-P/WP418.pdf>

Anderson, Kym, and Will Martin, eds. 2005. *Agricultural Trade Reform and the Doha Development Agenda*. Washington, DC: World Bank.

Bernard, Andrew B., and J. Bradford Jensen. 1999. "Exceptional Exporter Performance: Cause, Effect, or Both?" *Journal of International Economics* 47(February): 1-25.

Broda, Christian, Joshua Greenfield, and David Weinstein. 2006. "From Groundnuts to Globalization: A Structural Estimate of Trade and Growth." NBER Working Paper No. 12512. Cambridge, MA. <http://www.nber.org/papers/w12512>

Chang, Roberto, Kaltani, Linda., and Norman. Loayza. 2005. "Openness Can Be Good for Growth: The Role of Policy Complementarities." World Bank Policy Research Working Paper No. 3763. Washington, DC. http://papers.ssrn.com/sol3/papers.cfm?abstract_id=844905

Choudhri, Ehsan U., and Dalia S. Hakura. 2000. "International Trade and Productivity Growth: Exploring the Sectoral Effects for Developing Countries." *IMF Staff Papers* 47(1): 30-53. <http://www.imf.org/external/Pubs/FT/staffp/2000/00-01/pdf/choudhri.pdf>

Clemens, Michael A., Steven Radelet, and Rikhil Bhavnani. 2004. "Counting Chickens When They Hatch:

- The Short-Term Effect of Aid on Growth.” Center for Global Development Working Paper No. 44. Washington, DC. http://www.cgdev.org/files/2744_file_CountingChickensFINAL3.pdf
- Coe, David T., Elhanan Helpman, and Alexander W. Hoffmaister. 1997. “North-South R&D spillovers.” *Economic Journal* 107 (January): 134-149.
- Dollar, David, and Aart Kraay. 2001. *Trade, Growth and Poverty*. World Bank Policy Research Working Paper No. 2615. Washington, DC. http://www-wds.worldbank.org/servlet/WDSContentServer/WDSP/IB/2002/08/23/000094946_02082304142939/Rendered/PDF/multi0page.pdf
- Easterly, William. 2003. “Can Foreign Aid Buy Growth?” *Journal of Economic Perspectives* 17(3): 23-48.
- Evenett, Simon, and Bernard M. Hoekman, eds. 2006. *Economic Development and Multilateral Trade Cooperation: A New Agenda for Development*. Washington, DC: World Bank.
- Finger, J. Michael, and Julio J. Nogués. 2006. *Safeguards and Antidumping in Latin American Trade Liberalization: Fighting Fire with Fire*. Washington, DC: World Bank.
- Frankel, Jeffrey A., and David Romer. 1999. “Does Trade Cause Growth?” *The American Economic Review* 89: 379-399.
- Frankel, Jeffrey A., and Andrew K. Rose. 2000. “Estimating the Effect of Currency Unions on Trade and Output.” NBER Working Paper No. w7857. Cambridge, MA.
- Freund, Caroline. and Bineswaree Bolaky. 2002. *Trade, Regulations, and Growth*. World Bank Policy Research Working Paper No. 3255. Washington, DC. http://www-wds.worldbank.org/servlet/WDSContentServer/WDSP/IB/2004/04/20/000012009_20040420160359/Rendered/PDF/WPS3255.pdf
- Goldin, Ian, and Kenneth Reinert. *Globalization for Development: Trade, Capital, Aid, Migration, and Policy*. Washington, DC: World Bank.
- Hellqvist Marcus. 2003. *Trade Facilitation from a Developing Country Perspective*. Report prepared for the National Board of Trade. http://www.cid.harvard.edu/cidtrade/Papers/1598_Trade_Facilitation_from_a_Developing_Country_Perspective.pdf
- Hoekman, Bernard M., and Beata Smarzynska Javorcik. 2006. *Global Integration and Technology Diffusion*. Washington, DC: World Bank.
- Jensen, Marion, and Hildegunn Nordas. 2004. “Institutions, Trade Policy and Trade Flows.” CEPR Discussion Paper No. 4418. Washington, DC. <http://www.cepr.org/meets/wkcn/2/2339/papers/Nordas.pdf>
- Kraay, Aart. 1999. “Exportations et Performances Economiques: Etude D’un Panel D’entreprises Chinoises (Exports and Economic Performance: Evidence from a Panel of Chinese Enterprises with English Summary).” *Revue d’Economie du Developpement* June: 183-207.
- Levine, Ross, and David Renelt. 1992. “A Sensitivity Analysis of Cross-Country Growth Regressions.” *The American Economic Review* 92: 942-963.
- Ranjan and Lee. 2004. “Contract Enforcement and the Volume of International Trade in Different Types of Goods.” *Economics & Politics* 19(2): 191-218.
- Schiff, Maurice, and Çağlar Özden. 2005. *International Migration, Remittances and Development*. Washington, DC: World Bank.

- UNCTAD. 2002. "Proliferation of New-Generation Regional Trade Agreements." <http://www.unctad.org/Templates/Page.asp?intItemID=4194&lang=1>
- Winters, L. Alan, and Thomas W. Hertel. 2006. *Poverty and the WTO: Impacts of the Doha Development Agenda*. Washington, DC: World Bank.
- World Bank. 2002. *World Bank Global Economic Prospects*. Washington, DC: World Bank. <http://siteresources.worldbank.org/INTGEP2002/Resources/gep2002complete.pdf>
- . 2003. *World Bank Global Economic Prospects*. Washington, DC: World Bank. <http://siteresources.worldbank.org/INTGEP/Resources/335315-1257200391829/gep2003complete.pdf>
- . 2004. *World Bank Global Economic Prospects*. Washington, DC: World Bank. <http://siteresources.worldbank.org/INTRGEP2004/Resources/gep2004fulltext.pdf>
- . 2005. *World Bank Global Economic Prospects*. Washington, DC: World Bank. <http://siteresources.worldbank.org/INTGEP2005/Resources/gep2005.pdf>
- . 2006. *World Bank Global Economic Prospects*. Washington, DC: World Bank. http://www-wds.worldbank.org/external/default/WDSContentServer/IW3P/IB/2005/11/14/000112742_20051114174928/Rendered/PDF/343200GEP02006.pdf
- . 2007. *World Bank Global Economic Prospects*. Washington, DC: World Bank. http://www-wds.worldbank.org/external/default/WDSContentServer/IW3P/IB/2006/12/06/000112742_20061206155022/Rendered/PDF/381400GEP2007.pdf
- . 2008. *World Bank Global Economic Prospects*. Washington, DC: World Bank. <http://siteresources.worldbank.org/INTGEP2008/Resources/complete-report.pdf>
- . 2009. *World Bank Global Economic Prospects*. Washington, DC: World Bank. http://siteresources.worldbank.org/INTGEP2009/Resources/10363_WebPDF-w47.pdf

3. Private Sector Trade-Related Practices: Results Framework 2.1

- Aaby, Nis-Eric, and Stanley F. Slater. 1989. "Management Influences on Export Performance: A Review of the Empirical Literature, 1978-1988." *International Marketing Review* 6(4). doi: <http://dx.doi.org/10.1108/EUM0000000001516>
- Akyol, Ayse, and Gary Akehurst. 2003. "An Investigation of Export Performance Variations Related to Corporate Market Orientation." *European Business Review* 15(1):5-19. doi: <http://dx.doi.org/10.1108/09555340310455155>
- Aulkakh, Preet S., Masaaki Kotabe, and Hildy Teegen. 2000. "Export Strategies and Performance of Firms from Emerging Economies: Evidence from Brazil, Chile, and Mexico." *Academy of Management Journal* 43(3):342-361. <http://www.jstor.org/pss/1556399>
- Bernard, Andrew, and J. Bradford Jensen. 1999. "Exceptional Exporter Performance: Cause, Effect, or Both?" *Journal of International Economics* 47(1):1-25. <http://mba.tuck.dartmouth.edu/pages/faculty/andrew.bernard/jie-eep.pdf>
- Bresnahan, Timothy F., and Manuel Trajtenberg. 1995. "General Use Technologies: Engines of Growth?" NBER Working Paper No. 4148. Cambridge, MA. doi: 10.1016/0304-4076(94)01598-T. <http://www.nber.org/papers/w4148>

- Broda, Christian, and David E. Weinstein. 2006. "Globalization and the Gains from Variety." *Quarterly Journal of Economics* 121(2): 541-585. <http://economics.uchicago.edu/download/BrodaWeinstein.pdf>
- Brooks Eileen L. 2005. "Why Don't Firms Export More? Product Quality and Colombian Plants." *Journal of Development Economics* 80: 160-178. <http://www.sciencedirect.com/science/article/B6VBV-4HKD045-1/2/c2038f480faa18a4ca5fdd55c04822eb>
- Brouthers, Lance E., and George Nakos. 2005. "The Role of Systematic International Market Selection on Small Firms' Export Performance." *Journal of Small Business Management* 43(4):363-381. <http://www3.interscience.wiley.com/journal/118649186/issue>
- Cavusgil, S. Tamer, and Shaoming Zou. 1994. "Marketing Strategy-Performance Relationship: An Investigation of the Empirical Link in Export Market Ventures." *Journal of Marketing* 58(1): 1-21. <http://www.marketingpower.com/AboutAMA/Pages/AMA%20Publications/AMA%20Journals/Journal%20of%20Marketing/JournalofMarketing.aspx>
- Cavusgil, S. Tamer, Shaoming Zou, and G. M. Naidu. 1993. "Product and Promotion Adaptation in Export Ventures: An Empirical Investigation." *Journal of International Business Studies* 24:3:479-506. doi: 10.1057/palgrave.jibs.8490242.
- Christensen, Carl H., Angela da Rocha, and Rosane Kerbel Gertner. 1987. "An Empirical Investigation of the Factors Influencing Exporting Success of Brazilian Firms." *Journal of International Business Studies* 18(3):61-78. doi:10.1057/palgrave.jibs.8490412.
- Clarke, George R. G. 2008. "Has the Internet Increased Exports for Firms from Low and Middle-Income Countries?" *Information Economics and Policy* 20(1):16-37. doi: 10.1016/j.infoecopol.2007.06.006.
- Collier, Paul, and Anthony J. Venables. 2007. "Rethinking Trade Preferences: How Africa Can Diversify its Exports." CEPR Discussion Papers 6262. London. www.cepr.org/pubs/dps/DP6262.asp
- Correa, Paulo G., Ana M. Fernandes, and Chris J. Uregian. *Technology Adoption and the Investment Climate: Firm-Level Evidence for Eastern Europe and Central Asia*. World Bank Policy Research Working Paper No. 4707. Washington, DC. doi: 10.1093/wber/lhp021. http://www-wds.worldbank.org/servert/WDSContentServer/WDSP/IB/2008/09/02/000158349_20080902112114/Rendered/PDF/WPS4707.pdf
- Damijan, Jož, and Črt Kostevc. 2005. "Performance on Exports: Continuous Productivity Improvements or Capacity Utilization." LICOS Discussion Papers 163/2005. Slovenia. <http://ssrn.com/abstract=881727>.
- Daniels, John D., and Fernando Robles. 1982. "The Choice of Technology and Export Commitment: The Peruvian Textile Industry." *Journal of International Business Studies* 13(1): 67-88. http://econpapers.repec.org/article/paljintbs/v_3a13_3ay_3a1982_3ai_3a1_3ap_3a67-88.htm.
- Feenstra, Robert C., and Haiu Looi Kee. 2006. "Export Variety and Country Productivity: Estimating the Monopolistic Competition Model with Endogenous Productivity," World Bank Policy Research Group and University of California, Davis. http://www-wds.worldbank.org/external/default/WDSContentServer/IW3P/IB/2004/10/20/000012009_20041020154943/additional/122522322_20041117160045.pdf
- . 2007. "Trade Liberalization and Export Variety: A Comparison of Mexico and China." *World Economy* 30(1): 5-21. <http://giannini.ucop.edu/Feenstra.pdf>.

- Fofack, Hippolyte. 2008. *Technology Trap and Poverty Trap in Sub-Saharan Africa*. World Bank Policy Research Working Paper No. 4582. Washington, DC. http://www-wds.worldbank.org/external/default/WDSContentServer/IW3P/IB/2008/03/28/000158349_20080328145101/Rendered/PDF/wps4582.pdf.
- Freund, Caroline L., and Diana Weinhold. 2004. "The Effect of the Internet on International Trade." *Journal of International Economics* 62(1): 171-189. doi:10.1016/S0022-1996(03)00059-X.
- Funke, Michael, and Ralf Ruhwedel. 2001. "Product Variety and Economic Growth: Empirical Evidence from the OECD Countries." IMF Staff Papers 48(2): 225-242. <http://www.imf.org/external/pubs/ft/staffp/2001/02/pdf/funke.pdf>.
- Gamberoni, Elisa. 2007. "Do Unilateral Trade Preferences Help Export Diversification?" Graduate Institute of International Studies, HEI Working Paper No 17/2007. Geneva. http://repec.graduateinstitute.ch/pdfs/Working_papers/HEIWP17-2007.pdf
- Gregory, Gary, Munib Karavdic, and Shaoming Zou. 2007. "The Effects of e-Commerce Drivers on Export Marketing Strategy." *Journal of International Marketing* 15(2): 30-57. doi:10.1509/jimk.15.2.30
- Guan, J., and N. Ma. 2003. "Innovative Capability and Export Performance of Chinese Firms." *Technovation* 23(9):737-747. doi:10.1016/S0166-4972(02)00013-5.
- Hallak, Juan Carlos. 2006. "Product Quality and the Direction of Trade." *Journal of International Economics* 68: 238-265. doi:10.1016/j.jinteco.2005.04.001.
- Hausmann, Ricardo, Jason Hwang, and Dani Rodrik, 2007. "What You Export Matters." *Journal of Economic Growth* 12(1): 1-25. doi:10.1007/s10887-006-9009-4
- Ibeh, Kevin I. N. 2003. "On the Internal Drivers of Export Performance Among Nigerian Firms: Empirical Findings and Implications." *Management Decision* 41(3): 217-225. doi: <http://dx.doi.org/10.1108/00251740310469404>
- International Study Group on Export and Productivity. 2007. "Exports and Productivity—Comparable Evidence for 14 Countries." WP-EMS Working Papers in Economics, Mathematics, and Statistics No. 2007-14. http://www.econ.uniurb.it/RePEc/urb/wpaper/WP_07_14.pdf.
- Julian, Craig C. 2003. "Export Marketing Performance: A Study of Thailand Firms." *Journal of Small Business Management* 41(2):213-221. doi: 10.1111/1540-627X.00077
- Katsikeas, Constantine S., Leonidas C. Leonidou, and Neil A. Morgan. 2000. "Firm-Level Export Performance Assessment: Review, Evaluation, and Development." *Journal of the Academy of Marketing Science* 28(4):493-511. doi: 10.1177/0092070300284003.
- Kunst, Robert M., and Dalia Marin.1989. "On Exports and Productivity: A Causal Analysis." *The Review of Economics and Statistics* 71: 699-703. <http://www.jstor.org/pss/1928115>
- Lado, Nora, Ester Martinez-Ros, and Ana Valenzuela. 2004. "Identifying Successful Marketing Strategies by Export Regional Destination." *International Marketing Review* 21(6): 573-597. doi: <http://dx.doi.org/10.1108/02651330410568024>
- Lee, Chol, and David A. Griffith. 2004. "The Marketing Strategy-Performance Relationship in an Export-Driven Developing Economy: A Korean Illustration." *International Marketing Review* 21(3): 321-334. doi: [10.1108/02651330410539648](http://dx.doi.org/10.1108/02651330410539648).

- McMillan, John, and Christopher Woodruff. 2002. "The Central Role of Entrepreneurs in Transition Economies." *Journal of Economic Perspectives* 16(3):153-170. doi:10.1257/089533002760278767.
- Mittelstaedt, John D., George N. Harben, and William A. Ward. 2003. "How Small Is Too Small? Firm Size as a Barrier to Exporting from the United States." *Journal of Small Business Management* 41(1):68-84. doi: 10.1111/1540-627X.00067
- Nazar, Muhammad S., and Hassan M. N. Saleem. 2008. "Firm-Level Determinants of Export Performance." *International Business and Economics Research Journal* 8(2):105-112. <http://www.cluteinstitute-onlinejournals.com/PDFs/1695.pdf>.
- Pacheco-López, Penélope. 2005. "Foreign Direct Investment, Exports, and Imports in Mexico." *The World Economy* 28(8):1157-1172. <ftp://ftp.ukc.ac.uk/pub/ejr/RePEc/ukc/ukcedp/0404.pdf>.
- Prasad, V. Kanti, K. Ramamurthy, and G.M. Naidu. 2001. "The Influence of Internet-Marketing Integration on Marketing Competencies and Export Performance." *Journal of International Marketing* 9(4):82-110. doi: 10.1509/jimk.9.4.82.19944.
- Samiee, Saeed, and Peter G. P. Walters. 1991. "Segmenting Corporate Exporting Activities: Sporadic vs. Regular Exporters." *Journal of the Academy of Marketing Science* 19(2): 93-104. doi: 10.1007/BF02726001.
- Sousa, Carlos M. P., and Frank Bradley. 2008. "Antecedents of International Pricing Adaptation and Export Performance." *Journal of World Business* 43(3): 307-320. doi: 10.1016/j.jwb.2007.11.007.
- Sousa, Carlos M. P., Francisco J. Martinez-Lopez, and Filipe Coelho. 2008. "The Determinants of Export Performance: A Review of the Research in the Literature between 1998 and 2005." *International Journal of Management Reviews* 10(4): 343-374. doi: 10.1111/j.1468-2370.2008.00232.x.
- Stanley, Denise L, and Sirima Bunnang. 2001. "A New Look at the Benefits of Diversification: Lessons from Central America." *Applied Macroeconomics* 33(11): 1369-1383. <http://www.informaworld.com/smpp/content~content=a713758671~db=all> doi: 10.1080/00036840010007498. <http://www.informaworld.com/smpp/content~db=all~content=a713758671~frm=titlelink>.
- Taylor, Benjamin W., and John S. Wilson. 2008. "Harmonized International Standards Do Matter to Developing Country Exports" World Bank Trade Issue Brief No. 45154. Washington, DC. http://www-wds.worldbank.org/external/default/WDSContentServer/WDSP/IB/2008/08/28/000334955_20080828041424/Rendered/PDF/451540BRI0Box31Brief1Jul0801PUBLIC1.pdf
- Theodosiou, Marios, and Constantine S. Katsikeas. 2001. "Factors Influencing the Degree of International Pricing Strategy Standardization of Multinational Corporations." *Journal of International Marketing* 9(3):1-16. doi: 10.1509/jimk.9.3.1.19928.
- Wagner, Joachim. 2005. "Exports and Productivity: A Survey of the Evidence from Firm Level Data." *The World Economy* 30(1):60-82. doi: 10.1111/j.1467-9701.2007.00872.x.
- Wares, Amy Cogan, with Stephen J. Hadley. 2008. "The Cluster Approach to Economic Development." Technical Brief Number 7, prepared for the USAID, Office of Economic Growth, Business Growth Initiative Project. Washington, DC. http://pdf.usaid.gov/pdf_docs/PNADO126.pdf

- Zhang, Man, Saonee Sarker, and Suprateek Sarker. 2008. "Unpacking the Effect of IT Capability on the Performance of Export-Oriented SMEs: A Report from China." *Information Systems Journal* 18(4):357-380. doi: 10.1111/j.1365-2575.2008.00303.x
- Zou, Shaoming, Eric Fang, and Shuming Zhao. 2003. "The Effect of Export Marketing Capabilities on Export Performance: An Investigation of Chinese Exports." *Journal of International Marketing* 11(4):32-55. doi: 10.1509/jimk.11.4.32.20145. <http://business.missouri.edu/zou/Resume/Zou-Fang-Zhao2003JIM.pdf>
- Zou, Shaoming, and Simona Stan. 1998. "The Determinants of Export Performance: A Review of the Empirical Literature Between 1987 and 1997." *International Marketing Review* 15(5): 333-356. doi: <http://dx.doi.org/10.1108/02651339810236290>. <http://business.missouri.edu/zou/Resume/zou-stan-imr98.pdf>

4. Results Framework 2.2: Public Sector Trade-Related Practices

- Anderson, James E., and Douglas Marcouiller. 2002. "Insecurity and the Pattern of Trade: An Empirical Investigation." *Review of Economics and Statistics* 84: 342-352. <http://fmwww.bc.edu/EC-P/WP418.pdf>.
- Anderson, Kym, Will Martin, and Dominique van der Mensbrugghe. 2005. "Market and Welfare Implications of Doha Reform Scenarios." Washington, DC: World Bank <https://www.gtap.agecon.purdue.edu/resources/download/2241.pdf>
- Andrew K. Rose. 2004. "Do We Really Know that the WTO Increases Trade?" *American Economic Review* 94(1): 98-114.
- Andriamananjara, Soamiely et al. 2004. "The Effects of Non-Tariff Measures on Prices, Trade, and Welfare: GCE Implementation of Policy-Based Price Comparisons." U.S. International Trade Commission office of Economics Working Paper No. 2004-04-A. Washington, DC.
- Baier, Scott L., and Jeffery Bergstrand. 2001. "The Growth of World Trade: Tariffs, Transport Costs, and Income Similarity." *Journal of International Economics* 53:1-27.
- . 2007. "Do Free Trade Agreements Actually Increase Members' International Trade?" *Journal of International Economics* 71: 72-95.
- . 2009. "Estimating the Effects of Free Trade Agreements on International Trade Flows Using Matching Econometrics." *Journal of International Economics* 77: 63-76.
- Berg, Andrew, and Anne Krueger. 2003. "Trade, Growth, and Poverty—A Selective Survey." IMF Working Paper WP/03/03. <http://www.imf.org/external/pubs/ft/wp/2003/wp0330.pdf>.
- Carrere, Celine. 2004. "Revisiting the Effects of Regional Trade Agreements on Trade Flows with Proper Specification of the Gravity Model." *European Economic Review* 50: 223-247.
- Chang, Roberto, Linda Kaltani, and Norman Loayza. 2005. "Openness Can Be Good for Growth: The Role of Policy Complementarities." World Bank Policy Research Working Paper No. 3763. Washington, DC. http://www.degit.ifw-kiel.de/papers/degut_10/C010_021.pdf.
- Clarke, George R.G. 2005. "Beyond Tariffs and Quotas: Why Don't African Manufacturers Export More?" World Bank Policy Research Working Paper 3617. Washington, DC. <http://siteresources.worldbank.org/EXTAFRsumaftps/Resources/wps0505.pdf>

- Clougherty, Joseph A., and Michal Grajek. 2008. "The Impact of ISO 9000 Diffusion on Trade and FDI: A New Institutional Analysis." *Journal of International Business Studies* 39: 613-633.
- Collier, Paul, and Anthony Venables. 2007. "Rethinking Trade Preferences: How Africa Can Diversify its Exports." Center for Economic Policy Research Working Paper WPS3617. Washington, DC: CEPR. <http://economics.ouls.ox.ac.uk/11529/1/TradePrefs-Manufacturing.pdf>.
- Corbett, C.J. 2003. "Global Diffusion of ISO 9000 Certification Through Supply Chains." Manuscript, UCLA Anderson School of Management..
- De Groot, Henri.L.F., Gert-Jan Linders, and Piet Rietveld. 2003. "Why do OECD Countries Trade More?" Inbergeng Institute Discussion Paper TI 2002-092/3. Amsterdam. <http://www.tinbergen.nl/discussionpapers/03092.pdf>
- Djankov, Simeon, Rafael La Porta, Florencio Lopez-de-Silanes, and Andrei Shleifer. 2002. "The Regulation of Entry." *Quarterly Journal of Economics* 117 (1): 1-37. <http://rru.worldbank.org/Documents/PapersLinks/551.pdf>.
- Egger, Hartmut, Peter Egger, and David Greenaway. 2008. "The Trade Structure Effects of Endogenous Regional Trade Agreements." *Journal of International Economics* 74:278-298.
- Feenstra, Robert C. 2006. "New Evidence on the Gains from Trade." *Review of World Economics* 142(4): 617-641.
- Feenstra, Robert C., and Hiau Looi Kee. 2007. "Trade Liberalization and Export Variety: A Comparison of Mexico and China." *World Economy* 30: 5-21.
- Ghosh, Sucharita, and Steven Yamarik. 2004. "Are Regional Trading Arrangements Trade Creating? An Application of Extreme Bounds Analysis." *Journal of International Economics* 63: 369-395.
- Goldberg, Pinelopi K., and Nina Pavcnik. 2004. "Trade, Inequality, and Poverty: What Do We Know? Evidence from Recent Trade Liberalization Episodes in Developing Countries." NBER Working Paper 10593. Cambridge, MA.
- Goonatilake, Lalith, and Steffen Kaeser. 2006. "Building-Up Trade Infrastructure: Lessons from Strengthening the Enabling Environment for Supply Side Development and Conformity Assessment." Trade Capacity Building Background Paper No. 2. Vienna: United Nations Industrial Development Organization (UNIDO). http://www.unido.org/fileadmin/media/documents/pdf/tcb_buildingup_trade_infrastructure.pdf
- Grant, Jason H., and Dayton M. Lambert. 2008. "Do Regional Trade Agreements Increase Members' Agricultural Trade?" *American Journal of Agricultural Economics* 90: 765-782.
- Grossman, Gene, and Esteban Rossi-Hansberg. 2006. "The Rise of Offshoring: It's Not Wine for Cloth Anymore." Paper prepared for the symposium "The New Economic Geography: Effects and Policy Implications." Jackson Hole, Wyoming, August. Princeton University. <http://www.princeton.edu/~grossman/jacksonhole.pdf>
- Harding, Torfinn, and Beata Smarzynska Javorcik.. 2007. *Developing Economies and International Investors: Do Investment Promotion Agencies Bring Them Together?* World Bank Policy Research Working Paper 4339.

Washington, DC. http://www-wds.worldbank.org/servlet/WDSContentServer/WDSP/IB/2007/08/31/000158349_20070831103402/Rendered/PDF/wps4339.pdf.

Iwanow, Tomasz, and Colin Kirkpatrick. 2007. "Trade Facilitation, Regulatory Quality and Export Performance." *Journal of International Development* 19: 135-753.

Jensen, Marion, and Hildegunn Kyvik Nordas. 2004. "Institutions, Trade Policy and Trade Flows." CEPR Discussion Paper No. 4418. London. <http://www.cepr.org/meets/wkcn/2/2339/papers/Nordas.pdf>.

Kirkpatrick, Colin and Clive George. 2003. "Sustainability Impact Assessment of World Trade Negotiations: Current Practice and Lessons for Further Development." UK: IDPM.

Kirkpatrick, Colin, Clive George, and Serban S. Scricciu. 2004. "The Implications of Trade and Investment Liberalization for Sustainable Development: Review of Literature." Impact Assessment Research Center Working Paper No. 4. UK: UK Department for Environment, Food and Rural Affairs. <http://ageconsearch.umn.edu/bitstream/30576/1/ia040004.pdf>.

———. 2005. "Enhancing the Contribution of Trade Liberalisation in Environmental Services to Sustainable Development." Prepared for the *Workshop on Trade in Services*, ESRC Research Seminar Series: International Trade and Labour Markets, University of Sussex, December 1–2. <http://ageconsearch.umn.edu/bitstream/30581/1/ia050013.pdf>

Kirkpatrick, Colin, and Norman Lee. 2001. "Trade Measures and Sustainable Development: Review of Literature on 'Win-Win' Scenarios in Developing Countries." Report submitted to the UK Department of Environment, Transport, and the Regions. <http://www.sed.manchester.ac.uk/research/iarc/pdfs/DETR.pdf>

Lederman, Daniel, and William Maloney. 2003. *Trade Structure and Growth*. Policy Research Working Paper 3025. Washington, DC: World Bank. http://www-wds.worldbank.org/servlet/WDSContentServer/WDSP/IB/2003/05/23/000094946_03051304193088/Rendered/PDF/multi0page.pdf

Mendel, P.J. 2002. "International Standardization and Global Governance: The Spread of Quality and Environmental Management Standards." In A.J. Hoffman and M.J. Ventresca, eds., *Organizations, Policy and the Natural Environment: Institutional and Strategic Perspectives*. Stanford: Stanford University Press.

Moenius, Johannes. 2000. "Three Essays on Trade Barriers and Trade Volumes." PhD diss., University of California, San Diego.

Ranjan, Priya, and Jae Young Lee. 2007. "Contract Enforcement and International Trade." *Economics & Politics* 19: 191-218.

Rose, Andrew K. 2000. "One Money, One Market? The Effects of Common Currencies on International Trade." *Economic Policy* 15(30): 7-45.

———. 2004. "Do We Really Know that the WTO Increases Trade?" *American Economic Review* 94: 98-114.

———. 2004. "Do WTO Members Have More Liberal Trade Policy?" *Journal of International Economics* 63: 209-235.

Subramanian, Arvind, and Shang-Jin Wei. 2007. "The WTO Promotes Trade, Strongly but Unevenly." *Journal of International Economics* 72: 151-175.

Swann, Peter, Paul Temple, and Mark Shurmer. 1996. "Standards and Trade Performance: The UK Experience." *Economic Journal* 106: 1297-1313.

Tomz, Michael, Judith Goldstein, and Douglas Rivers. 2007. "Do We Really Know that the WTO Increases Trade? Comment." *The American Economic Review* 5: 2005-2018.

Wacziarg, Romain, and Karen Welch. 2008. "Trade Liberalization and Growth: New Evidence." *The World Bank Economic Review* 22: 125-154.

5. Trade Facilitation Results Framework 2.3

Anderson, J., and D. Marcouiller. 2002. "Insecurity and the Pattern of Trade: An Empirical Investigation." *The Review of Economics and Statistics* 84: 342-352. <http://fmwww.bc.edu/EC-P/WP418.pdf>.

Arnold, John. 2007. "The Role of Trade Facilitation in Export Growth." Chapter 8 in Sadiq Ahmed and Ejaz Ghani, eds, *South Asia: Growth and Regional Integration*. Washington, DC: World Bank. http://siteresources.worldbank.org/SOUTHASIAEXT/Resources/Publications/448813-1171648504958/SAR_integration_ch8.pdf.

Arvis, Jean-François et al. 2007. *Connecting to Compete: Trade Logistics in the Global Economy*. Washington, DC: The World Bank. <http://siteresources.worldbank.org/INTTLF/Resources/lpireport.pdf>

Bougheas, Spiros, Panicos Demetriades, and Edgar L.W. Morgenroth. 1997. "Infrastructure, Transport Costs and Trade." *Journal of International Economics* 47: 169-189.

Clark, Ximena, David Dollar, and Alejandro Micco. 2004. "Port Efficiency, Maritime Transport Costs, and Bilateral Trade." *Journal of Development Economics* 75: 417-50.

Commonwealth of Australia, Department of Foreign Affairs and Trade 2001. *Paperless Trading: Benefits to APEC*. Canberra.

De Wulf, Luc, and Sokol, Jose B., eds. 2004. *Customs Modernization Initiatives: Case Studies*. Washington, DC: The World Bank.

Djankov, Simeon, Caroline Freund, and Cong S. Pham 2008. *Trading on Time*. Washington D.C: World Bank. <http://www.doingbusiness.org/~media/fpdkm/doing%20business/documents/annual-reports/english/db10-fullreport.pdf>

Duval, Yann. 2006. "Cost and Benefits of Implementing Trade Facilitation Measures under Negotiations at the WTO: An Exploratory Survey." Asia-Pacific Research and Training Network on Trade Working Paper Series No. 3. <http://www.unescap.org/tid/artnet/pub/wp306.pdf>

Engman, Michael. 2005. "The Economic Impact of Trade Facilitation." *OECD Trade Policy Working Papers*, No. 21. Paris: OECD. doi: 10.1787/861403066656. <http://www.sourceoecd.org/10.1787/861403066656>

Finger, J. Michael. 2008. "Trade Facilitation: The Role of a WTO Agreement." European Centre for International Political Economy (ECIPE) Working Paper No. 01/2008. Brussels, Belgium. <http://www.ecipe.org/publications/ecipe-working-papers/trade-facilitation-the-role-of-a-wto-agreement/PDF>

- Fink, Carsten, Aaditya Mattoo, and Cristina Neagu. 2002. "Assessing the Role of Communication Costs in International Trade." World Bank Working Paper #2929. The World Bank: Washington, DC. http://papers.ssrn.com/sol3/papers.cfm?abstract_id=636291 (abstract only).
- Fox, Alan K., Joseph Francois, and Pilar Londoño-Kent. 2003. "Measuring Border Crossing Costs and Their Impact on Trade Flows: The United States-Mexican Trucking Case." <http://www-personal.umich.edu/~alanfox/gtap/bcc/MeasuringBCC.pdf>
- Francois, Joseph, Hans Van Meiji, and Frank Van Tongeren.. 2005. "Trade Liberalization in the Doha Development Round." *Economic Policy* 20(42): 349-391.
- Francois, Joseph, and Miriam Manchin. 2006a. "Institutions, Infrastructure, and Trade." World Bank Policy Research Working Paper No. 4152. Washington, DC: The World Bank. http://www-wds.worldbank.org/servlet/WDSContentServer/WDSP/IB/2007/02/23/000016406_20070223142906/Rendered/PDF/wps4152.pdf
- . 2006b. "Institutional Quality, Infrastructure, and the Propensity to Export." Department of Economics, Università degli Studi di Milano: Milano. Photocopy. http://siteresources.worldbank.org/INTRADECOSTANDEFACILITATION/Resources/InstitutionalQuality_Infrastructure_&PropensityToExport.pdf
- Freund, Caroline, and Diana Weinhold. 2000. "On the Effect of the Internet on International Trade." International Finance Discussion Papers No. 693, Board of Governors of the Federal Reserve System. <http://www.federalreserve.gov/pubs/ifdp/2000/693/ifdp693.pdf>
- Hausman, Warren H., Hau L. Lee, and Uma Subramanian. 2005. "Global Logistics Indicators, Supply Chain Metrics and Bilateral Trade Patterns," World Bank Policy Research Working Paper No. 3773. Washington, DC: The World Bank. http://rru.worldbank.org/Documents/Discussions/global_logistics_indicators.pdf
- Helbe, Matthias, Ben Shepherd, and John S. Wilson. 2007. "Transparency and Trade Facilitation in the Asia-Pacific: Estimating the Gains from Reform." The World Bank Research Group, Unpublished draft.
- Hoekman, Bernard, and Alessandro Nicita., 2008. "Trade Policy, Trade Costs, and Developing Country Trade." World Bank Policy Research Working Paper, No. 4797. Washington, DC. http://www-wds.worldbank.org/external/default/WDSContentServer/IW3P/IB/2008/12/18/000158349_20081218090306/Rendered/PDF/WPS4797.pdf
- Hummels, David. 2001. "Time as a Trade Barrier Center for Global Trade Analysis." Department of Agricultural Economics, Purdue University, GTAP Working Paper No. 1152. <http://www.mgmt.purdue.edu/faculty/hummelsd/research/time3b.pdf>.
- Ikenson, Daniel. 2008. "While Doha Sleeps: Securing Economic Growth through Trade Facilitation." Washington, DC: CATO, Center for Trade Policy Studies. <http://www.cato.org/pubs/tpa/tpa-037.pdf>
- Limão, Nuno, and Anthony J. Venables. 2001. "Infrastructure, Geographical Disadvantage, Transport Costs and Trade." *World Bank Economic Review*, 15(3), 451-479.
- Nordås, Hildegunn K. and Roberta Piermartini. 2004. "Infrastructure and Trade" WTO Staff Working Paper ERSD-2004-04. http://papers.ssrn.com/sol3/Delivery.cfm/SSRN_ID923507_code657392.pdf?abstractid=923507&mirid=1

- Nathan Associates, Inc.. 2007. "Calculating Tariff Equivalents for Time in Trade." Prepared for USAID. Washington, DC. <http://www.tcboostproject.com/resources/resource/Calculating%20Tariff%20Equivalents%20for%20Time%20in%20Trade.pdf>
- Moisé, Evdokia. 2005. "Trade Facilitation Reforms in the Service of Development: Country Case Studies." *OECD Trade Policy Working Paper*, No. 12, OECD Publishing. Paris. <http://www.oecd-ilibrary.org/docserver/download/fulltext/5lgmv2x3ps5j.pdf?expires=1290135805&id=0000&acname=guest&checksum=EF C1B29BCD1020F71DC35A9FDC53507B>
- Moisé, Evdokia, and Caroline Lesser. 2006. "OECD Regional Forum on Trade Facilitation: Maximizing the Developmental Benefits of Trade Facilitation." Paris: OECD
- Morrisey, Oliver, Chris Milner, Rod Falvey, and Envious Agovu. 2007. "The Link Between EU-ACP Economic Partnership Agreements (EPAs) and Institutional Reforms." DG Trade, European Commission. http://trade.ec.europa.eu/doclib/docs/2008/march/tradoc_138082.pdf.
- Naudé, Wim, and Marianne Matthee. 2007. "The Significance of Transport Costs in Africa." United Nations University Policy Paper. <http://www.wider.unu.edu/stc/repec/pdfs/rp2007/pb05-2007.pdf>
- Njinkeu, Dominique, John Wilson, and Bruno Powo Fosso. 2007. "Trade Facilitation: What is it and How Does it Help?" Paper prepared for AERC. http://www.aercafrica.org/documents/export_supply_working_papers/NjinkeuD_Trade18DB34.pdf
- Nordås, Hildegunn K., and Roberta Piermartini. 2004. "Infrastructure and Trade." World Trade Organization Working Paper ERSD-2004-04. Geneva. http://www.wto.org/english/res_e/reser_e/ersd200404_e.doc.
- Nordås, Hildegunn K., Enrico Pinali, and Massimo Geloso Grosso. 2006. "Logistics and Time as a Trade Barrier." OECD Trade Policy Working Paper No. 35. Paris. <http://oberon.sourceoecd.org/vl=464330/cl=22/nw=1/rpsv/cgi-bin/wppdf?file=519ppmzpzdzq.pdf>.
- Shephard, Ben, and Allen Dennis. 2007. *Trade Costs, Barriers to Entry, and Export Diversification in Developing Countries*. Policy Research Working Paper, No. 4368. Washington, DC: World Bank. http://www-wds.worldbank.org/external/default/WDSContentServer/IW3P/IB/2007/09/25/000158349_20070925144522/Rendered/PDF/WPS4368.pdf.
- Walkenhorst, Peter, and Tadashi Yasui. 2003. *Quantitative Assessment of the Benefits of Trade Facilitation*. Paris: OECD. <http://129.3.20.41/eps/it/papers/0401/0401008.pdf>.
- Wilson, John S., Catherine L. Mann, and Tsunehiro Otsuki. 2004. *Assessing the Potential Benefit of Trade Facilitation: A Global Perspective*. Policy Research Working Paper No. 3224. Washington, DC. http://www-wds.worldbank.org/external/default/WDSContentServer/IW3P/IB/2004/06/03/000009486_20040603162036/Rendered/PDF/wps3224TRADE.pdf
- Wilson, John S., Dominique Njinkeu, and Bruno Powo Fosso. 2008. *Expanding Trade Within Africa: The Impact of Trade Facilitation*. Policy Research Working Paper No. 4790. Washington, DC: The World Bank. http://www-wds.worldbank.org/external/default/WDSContentServer/IW3P/IB/2008/12/02/000158349_20081202142713/Rendered/PDF/WPS4790.pdf
- Wilson, John S., and Alberto Portugal-Perez. 2008. *Trade Costs in Africa: Barriers and Opportunities for Reform*. Policy Research Working Paper, No. 4619. Washington, DC: The World Bank. http://siteresources.worldbank.org/INTRANETTRADE/Resources/Internal-Training/Portugal-Perez_Wilson_Trade_Costs_Africa_paper.pdf

- Wilson, John S., and Ben Shepherd. 2008. *Trade Facilitation in ASEAN Member Countries: Measuring Progress and Assessing Priorities*. Policy Research Working Paper No. 4615. Washington, DC: World Bank. http://www-wds.worldbank.org/external/default/WDSContentServer/WDSP/IB/2008/05/06/000158349_20080506092605/Rendered/PDF/wps4615.pdf
- Wilson, John S., Isidro Soloaga, and Alejandro Mejía. 2006. “Moving Forward Faster: Trade Facilitation Reform and Mexican Competitiveness.” Washington, DC: World Bank. http://www-wds.worldbank.org/servlet/WDSContentServer/WDSP/IB/2006/06/22/000016406_20060622151914/Rendered/PDF/wps3953.pdf.
- Wilson, Norbert. 2007. “Examining the Trade Effect of Certain Customs and Administrative Procedures.” OECD Trade Policy Working Paper No. 42. OECD Publishing. <http://www.oecd-ilibrary.org/docserver/download/fulltext/514s6tzhnkd1.pdf?expires=1290136760&id=0000&accname=guest&checksum=F9F7F99450399741135B3E77A7501759>
- World Bank Database of Trade Facilitation Working Papers: <http://econ.worldbank.org/WBSITE/EXTERNAL/EXTDEC/EXTRESEARCH/EXTPROGRAMS/EXTTRADERESEARCH/EXTTRADECOSTANDFACILITATION/0,,contentMDK:21698232~menuPK:1877579~pagePK:64168182~piPK:64168060~theSitePK:1697658,00.html>.

C. Evaluation

1. Evaluation Methodology

- Brinkerhoff, Robert O. 2003. *Using the Success Case Impact Evaluation Method to Enhance Training Value and Impact*. Presented at the American Society for Training and Development International Conference and Exhibition, San Diego, CA. Michigan: The Learning Alliance. http://www.kenblanchard.com/img/pub/newsletter_brinkerhoff.pdf
- Cali, Mazzimiliano. 2007. *Scale and Types of Funds for Aid for Trade*. Negotiation Advisory Brief No. 15 prepared for ILEAP (International Lawyers and Economists Against Poverty). http://www.ileap-jeicp.org/downloads/nab15_scale_and_types_of_funds_for_aid_for_trade_jan_07.pdf
- Edwards, Sebastian. 2006. *The World Bank's Research on Trade Policy, 1998-2005: An Evaluation*. <http://siteresources.worldbank.org/DEC/Resources/84797-1109362238001/726454-1164121166494/3182920-1164133928090/Sebastian-Edwards.pdf>
- Elliott, Kimberly Ann. 2007. *Ensuring that Aid for Trade Promotes Development Indicators for Measuring the Impact*. Washington, DC: Paper prepared for the Workshop on Monitoring and Evaluation WTO High-Level Conference on Mobilizing Aid for Trade: A Global Review. http://www.wto.org/english/tratop_e/devel_e/a4t_e/elliott_e.doc
- Fourie, Johan. 2009. *Evaluating Africa's Comparative Advantage in Travel Service Exports*. Stellenbosch Economic Working Paper, University of Stellenbosch, Matieland, South Africa. <http://ideas.repec.org/p/sza/wpaper/wpapers78.html>
- Gamberoni, Elisa, and Richard Newfarmer. 2009. *Aid for Trade: Matching Potential Demand and Supply*. World Bank Working Paper WPS 4991. Washington, DC. http://www-wds.worldbank.org/servlet/WDSContentServer/WDSP/IB/2010/04/05/000158349_20100405090736/Rendered/PDF/WPS4991.pdf
- Hallaert, Jean-Jacques, and Laura Munro. 2009. “Binding Constraints to Trade Expansion: Aid for Trade Objectives and Diagnostic Tools.” OECD Trade Policy Working Paper No. 94. Paris: OECD. <http://www.uneca.org/atpc/events/100531aide4trade/Binding%20constraints%20to%20trade%20expansion.pdf>

- Harvard Family Research Project. 1998. "Promising Practice - Cluster Evaluation." *Evaluation Exchange*, IV(2): 7-15. <http://www.hfrp.org/var/hfrp/storage/original/application/5a4d2e4b3f79525ef39c5e31d2e8efbf.pdf>
- Lammersen, Frans. 2008. *Evaluating Aid for Trade: Why, How, What?* Paris. <http://www.oecd.org/dataoecd/15/15/41677310.pdf>
- Ockrent, Roger. 2007. *Evaluating Aid for Trade: Proposals for Further Work*. Paris. <http://tcdbdb.wto.org/publish/proposals.pdf>
- OECD. 2001. *DAC Guidelines. Strengthening Trade Capacity for Development*. Paris. <http://www.oecd.org/dataoecd/46/60/2672878.pdf>
- . 2004. *Trade Capacity Building Results Monitoring/ Assessment Framework*. Paris. <http://www.oecd.org/dataoecd/26/42/33635191.doc>
- . 2006. *Aid for Trade: Making it Effective*. Paris. <http://www.oecd.org/dataoecd/23/15/37438309.pdf>
- . 2009. *How to Evaluate Aid for Trade: A Scoping Note*. Paris. <http://www.uneca.org/atpc/events/100531aide4trade/HowtoEvaluateAid-for-TradeMichaelHynesOECD.pdf>
- . 2009. "How to Manage for Results: Some Reflections on the Use of Common Indicators." Paris. <http://www.oecd.org/dataoecd/44/54/45468460.pdf>
- . 2010. *Glossary of Key Terms in Evaluation and Results Based Management*. Paris. <http://www.undp.org/execbrd/word/Final%20RBM%20terminology%2030%20May.doc>
- OECD/ WTO. 2009. *Aid for Trade at a Glance, 2009*. http://www.wto.org/english/res_e/booksp_e/aid4trade09_e.pdf
- UNCTAD. 2005. *Developing Countries in International Trade*. Trade and Development Index. http://www.unctad.org/en/docs/ditctab20072_en.pdf
- USAID. 2003. *U.S. Contributions to Trade Capacity Building: Improving lives through Trade and Aid*. Washington. http://www.usaid.gov/our_work/economic_growth_and_trade/eg/trade/report/tcbreport-2003.pdf
- . 2007a. *Trade Capacity Building Evaluation Methodologies and Indicators*. Washington, DC: GPO. http://pdf.usaid.gov/pdf_docs/PNADJ708.pdf
- . 2007b. *FDI: Recent Trends and implications for USAID*. Washington, DC. http://pdf.usaid.gov/pdf_docs/PNADK049.pdf
- . 2007c. *Gender Sensitive Indicators for Economic Growth and trade-related activities*. Washington, DC. http://pdf.usaid.gov/pdf_docs/PNADL088.pdf
- . 2008a. *Securing the Future: A Strategy for Economic Growth*. Washington DC: GPO. http://www.usaid.gov/our_work/economic_growth_and_trade/eg/eg_strategy/eg_strategy_v4_final.pdf
- Worthen, Blaine R and Constance C. Schmitz. 1997. *Evaluation: Conceptual Challenges Confronting Cluster Evaluation*. *Evaluation* 3(3):300-319.
- WTO. 2006. *Recommendations of the Task Force on Aid for Trade*. <http://aric.adb.org/aid-for-trade-asia/pdf/WT%20AFT%201.pdf>
- . 2008. *Symposium on Monitoring and Evaluation: Identifying Indicators for Monitoring Aid for Trade*. http://www.wto.org/english/tratop_e/devel_e/a4t_e/symp_sept08_opening_e.pdf

2. USAID Evaluations

a. Project-Level Evaluations

i. Evaluations of Projects the Evaluation Examined

- Checchi and Co. Consulting and Louis Berger. 2002. "Evaluation of the Firm-Level Assistance Group (FLAG) Program in Bulgaria." Washington, DC: USAID/Bulgaria. http://pdf.usaid.gov/pdf_docs/PDABX056.pdf

- Cohen, Neal P., Hal Lippman, and William Albanos, Jr. 2007. "Impact Evaluation: Rebuilding Agricultural Markets Program (RAMP)." Washington, DC: USAID. http://pdf.usaid.gov/pdf_docs/PDACM818.pdf
- DAI. 2004. "Armenia Small and Medium Enterprise Market Development Project (ASME)." Washington, DC: USAID. http://pdf.dec.org/pdf_docs/Pdacd825.pdf
- . 2008. "Assessing the Impact of the Micro and Small Enterprise Trade-Led Growth Project." Washington, DC: USAID. http://pdf.usaid.gov/pdf_docs/PDACM377.pdf
- Dorsey, Jeff and Tesfaye Assefa. 2005. "Evaluation of Agricultural Cooperatives in Ethiopia (ACE) Program." Washington, DC: USAID. http://pdf.usaid.gov/pdf_docs/PDACG205.pdf
- Duca Consulting International. 2004. "Evaluation of the Enterprise Development Project." Washington, DC: USAID. http://pdf.usaid.gov/pdf_docs/PDACA952.pdf
- Global Business Solutions. 2006. "Evaluation of Trade Hubs Located in Accra, Ghana; Gaborone, Botswana; and Nairobi, Kenya: Final Report." Washington, DC: USAID.
- Goodpaster, Gary, William Thomas, and Ahmed Abdel-Fattah. 2003. "Final Evaluation Report: U.S. Department of Commerce Commercial Law Development Program in Egypt (CLDP)." Washington, DC: USAID. http://pdf.usaid.gov/pdf_docs/PDACA136.pdf
- Hermes Conseil. 2008. "Evaluation Externe du Programme Bamex: Rapport Final." Washington, DC: USAID. http://pdf.usaid.gov/pdf_docs/PDACL929.pdf
- Hilligas, Amanda, and Marine Graham. 2009. "Final Report: Trade Competitiveness Project (TCP) USAID Southern Africa Global Competitiveness Hub." Washington, DC: USAID. http://pdf.usaid.gov/pdf_docs/PDACP095.pdf
- Indochina Research Limited. 2008. "Cambodia MSME Project: Final Monitoring and Evaluation Report." Washington, DC: USAID." <http://www.bdsknowledge.org/dyn/bds/docs/676/CambodiaMSMEEvaluation2008.pdf>
- INOTEH Consulting. 2006. "Evaluation Report for Macedonian Competitiveness Activity." Washington, DC: USAID. http://pdf.usaid.gov/pdf_docs/PDACH008.pdf
- IOS Partners. 2009. "Mid-Term Evaluation of Task Order No. 1 - Support for Accelerated Growth and Increased Competitiveness IQC FINAL REPORT." Washington, DC: USAID. http://pdf.usaid.gov/pdf_docs/PDACO429.pdf
- Karungu, P., M Stettler, and S. Chabane. 2003. "SAIBL – Evaluation & Impact Assessment." Washington, DC: USAID. http://pdf.usaid.gov/pdf_docs/PDABY830.pdf
- Knopp, David. 2002. "Assessment of USAID's JOBS Program in Bangladesh within the Context of the Market Development Approach." Washington, DC: USAID. http://pdf.usaid.gov/pdf_docs/PDABW870.pdf
- Lieberson, Joseph, David Gisselquist, Shaikh Abdus Sabur, and Muhammad Rowshan Kamal. 2005. "An Evaluation of the Bangladesh Agro-based Industries and Technology Development Project (ATDP II)." Washington, DC: USAID. http://pdf.usaid.gov/pdf_docs/PDACF846.pdf
- Miller, Thomas F and Peter W. Amato. 2007. "Evaluation of the Cambodia Strengthening Micro, Small and Medium Enterprise Program." Washington, DC: USAID. http://pdf.usaid.gov/pdf_docs/PDACK768.pdf
- Mitchell Group. 2002. "Evaluation of Partnership for Economic Growth (PEG)." Washington, DC: USAID. http://pdf.usaid.gov/pdf_docs/PDABW492.pdf

- O'Farrell, Paul, Thomas Miller, and Cielito F. Habito. 2004. "Evaluation of Economic Growth Technical Assistance." Washington, DC: USAID. http://pdf.usaid.gov/pdf_docs/PDABZ836.pdf
- Pollack, Lane, Michelle Cote, and Alden Smith. 2003. "Aid to Artisans Shape II Program Evaluation Report." Washington, DC: USAID. http://pdf.usaid.gov/pdf_docs/PDACM446.pdf
- Silcox, Stephen, Judith D. Hansen, Dragana Redavic, and Natasa Obradovic. 2008. "Montenegro Competitiveness Project." Washington, DC: USAID. http://pdf.usaid.gov/pdf_docs/PDACL383.pdf
- Stryker, Dyrck et al. 2003. "Ghana Trade and Investment Reform Program (TIRP): Project Final Evaluation." Washington, DC: USAID. http://pdf.usaid.gov/pdf_docs/PDABY864.pdf
- Surla, Leo T., Jorge L. Daly, and Karen J. Hiatt. 2003. "Evaluation of Trade Facilitation and Investment Activity." Washington, DC: USAID. http://pdf.usaid.gov/pdf_docs/PDABZ178.pdf
- Tuckson, Michael, Tidarat Tiyaamorn, and Thiphaphone Phetmany. 2004. "The Future of the LEAPSS Project." Washington, DC: USAID. http://pdf.usaid.gov/pdf_docs/PDACF393.pdf
- USAID. 2002. "Mid-Term Evaluation: Private Farmers Assistance Program and Private Farmer Commercialization Program." Washington, DC: USAID. http://pdf.usaid.gov/pdf_docs/PDABX508.pdf
- . 2005. "USAID/Expro Project Evaluation." Washington, DC: USAID. http://pdf.usaid.gov/pdf_docs/PDACG632.pdf
- Weidemann Associates, Inc. 2006. "Evaluation of USAID/Agriculture and Natural Resources Management Program 'Wulu Nafaa.'" Washington, DC: USAID. http://pdf.usaid.gov/pdf_docs/PDACJ381.pdf
- Wellons, Richard L., Samir Makary, and Iman El Toukhy. 2005. "Egyptian Exporters Association (ExpoLink) Final Evaluation." Washington, DC: USAID. http://pdf.usaid.gov/pdf_docs/PDACF603.pdf
- Wingert, Stephen, James Fox, Charles Richter, and Juan Buttari. 2006. "Evaluation of the PROALCA II Program." Washington, DC: USAID. http://pdf.usaid.gov/pdf_docs/PDACH744.pdf

ii. Other USAID Project Evaluations

2005 – 2008

- Deuster, Paul, Borany Penh, Jennifer Tikka, and Robert Archer. 2005. "EPRC Mid-Term Evaluation." Washington D.C.: U.S. Agency for International Development. http://pdf.usaid.gov/pdf_docs/PDACG938.pdf
- Easterling, Tom and Carlos Romero. 2005. *USAID/EXPRO* "Project Evaluation February 2005." Washington DC: USAID. http://pdf.usaid.gov/pdf_docs/PDACG632.pdf
- Fitch, James, et al. 2005. "Horticulture Export Improvement Association (HEIA) Project Evaluation." Washington DC.: US Agency for International Development. http://pdf.usaid.gov/pdf_docs/PDACD189.pdf

2000– 2004

- Aid to Artisans. 2003. "HACER Final Report and Project Evaluation." Washington DC: USAID. http://pdf.usaid.gov/pdf_docs/PDABZ690.pdf
- Brown, Christopher M. et al. 2000. "Georgia Market Reform and Agricultural Assessment." Washington DC: USAID. http://pdf.usaid.gov/pdf_docs/PNACQ351.pdf

Makanza, Maggie and Ranga Munyaradzi. 2004. "Technical Report: Impact Evaluation on Implementation of the WTO Valuation Agreement for Mozambique." Washington, DC: USAID.
http://pdf.usaid.gov/pdf_docs/PNADB386.pdf

1995– 1999

Amekor, Emmanuel M. K and Idrissa Samba. 1995. "Evaluation of the Implementation of the Ghana Trade and Investment Program Environmental Monitoring, Evaluation and Mitigation Plan (EMEMP): Second Evaluation." Washington, DC: USAID. http://pdf.usaid.gov/pdf_docs/PDABM083.pdf

Brown, Donald, David Brown, Jeff Dorsey, and Philip Warnken. 1995. "Mozambique: Private Sector Support Program –Evaluation." Washington, DC: USAID. http://pdf.usaid.gov/pdf_docs/PDABM496.pdf

Cordero, Marcos. 1995. "Non-Traditional Agricultural Export Technical Support Project (NETS) Evaluation Report." Washington, DC: USAID. http://pdf.usaid.gov/pdf_docs/XDABL805A.pdf

Eriksen, John H., Bechir Rassas, and Gregory Sullivan. 1995. "Mid-Term Evaluation Report: USAID/Ghana Trade and Investment Program." Washington, DC: USAID. http://pdf.usaid.gov/pdf_docs/PDABM236.pdf

Gordon, Edgar, Edward Chesky, et al. 1995. "Final Report: Evaluation of the Philippines Support for Development Program II." Washington, DC: USAID. http://pdf.usaid.gov/pdf_docs/PDABI808.pdf

Huezo, Raul. 1998. "Financial and Economic Analysis of the Non-Traditional Agricultural Exports Production and Marketing Activity." Washington, DC: USAID.
http://pdf.usaid.gov/pdf_docs/PDABQ559.pdf

Jackson, Donald R. 1998. "Final Evaluation of the Non-Traditional Agricultural Production and Marketing Project." Washington, DC: USAID. http://pdf.usaid.gov/pdf_docs/PDABQ560.pdf

Kerr, Kate, and Mary Lee McIntyre. 1995. "Final Program Evaluation: Export Enhancement Program/Hungary – Aid to Artisans, Inc." Washington, DC: USAID.
http://pdf.usaid.gov/pdf_docs/PDABP590.pdf

Lichte, John, Thoman Armor, Whilliam Fiebig, and Marlene Tomlinson. 1997. "Hillside Agriculture Project: Final Evaluation." Washington DC: USAID http://pdf.usaid.gov/pdf_docs/PDABN670.pdf

Magnani, Richard, Vijay Page, and Michael Smedley. 1995, "Midterm Evaluation of the Agricultural Commercialization and Enterprise Project." Washington, DC: USAID. http://pdf.usaid.gov/pdf_docs/PDABQ133.pdf

Mullenax, John, and Joe Carvalho. 1999. "USAID/Kampala: Evaluation of IDEA (Investment in Developing Export Agriculture) Project." Washington, DC: USAID.
http://pdf.usaid.gov/pdf_docs/PDABR548.pdf

Mwale, Sam, Jack Ross, and Tom Zalla. 1996. "Regional Trade Analytical Agenda: Mid-Term Evaluation and Assessment of Impact." Washington, DC: USAID. http://pdf.usaid.gov/pdf_docs/PDABN547.pdf

Nathan Associates. 1999. "EAGER Mid-Term Evaluation with Follow-On Activity Implications." Washington, DC: USAID. http://pdf.usaid.gov/pdf_docs/PDABR945.pdf

Peters, Richard, Randolph Red, and S.M.P. Senanayake. 1996 "Sri Lanka Agro-Enterprise Development Project Mid-Term Evaluation." Washington, DC: USAID.
http://pdf.usaid.gov/pdf_docs/PDABN316.pdf

- Rogers, Glenn, Yves-Coffi Prudencio, and Moussa Okanla. 1995. "Niger Economic Policy Reform Program (NEPRP): Preliminary Program Impact Evaluation." Washington, DC: USAID. http://pdf.usaid.gov/pdf_docs/PDABP587.pdf
- SGV & Co. 1995. "Private Investment and Trade Opportunities - Philippines, USAID Project 492-0449: End-Of-Project Evaluation." Washington, DC: USAID. http://pdf.usaid.gov/pdf_docs/PDABL482.pdf
- USAID. Mission to Indonesia. 1995. "Agriculture and Rural Sector Support Program." Washington, DC: USAID. http://pdf.usaid.gov/pdf_docs/PDABK690.pdf
- USAID. Mission to Kenya. 1995. "Kenya Export Development Support (KEDS)." Washington, DC: USAID. http://pdf.usaid.gov/pdf_docs/PDABM423.pdf **Error! Hyperlink reference not valid.**

1990 – 1994

- Bell, Charles, and Sandra Dunlap. 1994. "Final Report: A Midterm Evaluation of the Investment and Export Promotion Program." Washington, DC: USAID. http://pdf.usaid.gov/pdf_docs/PDABL458.pdf
- Bell, Charles, and Ludwig Rudel. 1992. "Mid-Term Evaluation of the International Executive Service Corps (IESC) Trade and Investment Services Program." Washington: USAID. http://pdf.usaid.gov/pdf_docs/PDABK124.pdf
- Bobel, Ronald, M. Shamsul Haque, and A. K. M. Khan. 1993. "Final Evaluation of the Export Development Project." Washington, DC: USAID. http://pdf.usaid.gov/pdf_docs/XDABH883A.pdf
- Boles, Wesley. 1994. "*Final Evaluation: Fundacion de Inversiones y Desarrollo de Exportaciones (FIDE)*." Honduras: USAID. http://pdf.usaid.gov/pdf_docs/PDABM175.pdf
- Borish, Michael, Dennis DeMunnick, and Suzanne Rivet. 1990. "Mid-Term Evaluation of USAID/Morocco's Private Sector Export Promotion Project." Washington, DC: USAID. http://pdf.usaid.gov/pdf_docs/PDABB530.pdf
- Devres, Inc. 1991. "Evaluation of the Export and Investment Promotion Project in Belize." Washington, DC: USAID. http://pdf.usaid.gov/pdf_docs/XDABE655A.pdf
- IMCC Washington. 1992. "Investment Promotion Export Development Project (IPED) Final Evaluation Report." Washington, DC: USAID. http://pdf.usaid.gov/pdf_docs/PDABL951.pdf
- Ivey, Ronald J., Michael V. Julien, William A. Kedrock, and Robert Toso. 1993. "Mid-term Evaluation of the Export Development and Investment Project (EDIP)." Washington, DC: USAID. http://pdf.usaid.gov/pdf_docs/PDABF892.pdf
- Services Group. 1992. "Togo EPZ (Export Processing Zone) Program Assessment." Washington, DC: USAID. http://pdf.usaid.gov/pdf_docs/PNABK565.pdf
- Swanson, Donald. 1993. "Ecuador: Evaluation of FEDEXPOR's Non-Traditional Industrial Export Promotion Program." Washington, DC: USAID. http://pdf.usaid.gov/pdf_docs/XDABI936A.pdf
- Ward, Robert Mark and Peter T. Beneville. 1993. "Final Report: Final Impact Evaluation of the Export Credit Insurance Component of the Private Sector Export Promotion Project." Washington, DC: USAID. http://pdf.usaid.gov/pdf_docs/PDABG096.pdf

1989 and before

- Nathan and Associates. 1989. "Investment Promotion and Export Development Project (IPED): Final Evaluation Report." Washington, DC: USAID. http://pdf.usaid.gov/pdf_docs/XDABC054A.pdf

b. Multi-Country Evaluations

- Bash, Phillip and Rebeca Lopez-Garcia. 2003. "Evaluation of Recent SPS-Related Programs in Central America." Washington, DC: USAID http://pdf.usaid.gov/pdf_docs/PNACU008.pdf
- Fox, James and Cressida McKean. 2000. "Export and Investment Promotion Services: Do They Work?" Washington, DC: USAID. <http://bakti.easternindonesia.org/gsd/collect/pdf/index/assoc/HASH1fc5/69020f4d.dir/doc.pdf>
- Swanberg, Kenneth. 1994. "Assessment of the Non-Traditional Export Support Project and the Export and Industry Support Project in Central America." USAID Working Paper No. 200. Washington, DC: USAID. http://pdf.usaid.gov/pdf_docs/PNABU165.pdf
- Thomas, Scott, David Holt, and Heidi Kroll. 1998. "Evaluation of Private Enterprise Development in the ENI Region." USAID: Washington. http://pdf.usaid.gov/pdf_docs/PDABQ850.pdf

3. Other Donor Evaluations

a. Project Evaluations

United Kingdom (DFID)

- Blouin, Chantal and Isaac Njoroge. 2004. "Evaluation of DFID Support to Trade Related Capacity Building: Case Study of Kenya." London: DFID. <http://www.oecd.org/dataoecd/50/22/36010808.pdf>
- Booth, David, Malcolm McNeil, Enrique Mendizabal, and Lauren Phillips. 2007. "Interim Evaluation of DFID's Regional Assistance Programme (RAP) for Latin America." London: ODI. <http://www.dfid.gov.uk/pubs/files/rap-eval-latin.pdf>
- Chapman, Nick, et al. 2007. "Caribbean Regional Program Evaluation. Evaluation Report, EV678." London: DFID. <http://www.dfid.gov.uk/aboutdfid/performance/files/ev678.pdf>
- De Silva, Leelananda. 2004. "Evaluation of DFID Support to Trade Related Capacity Building: Ukraine Case Study." London: DFID. <http://www.oecd.org/dataoecd/39/13/36011675.pdf>
- Lord, Montague et al. 2004. "Evaluation of DFID Support to Trade Related Capacity Building: Case Study of Bangladesh." London: DFID. <http://www.oecd.org/dataoecd/47/54/35998230.pdf>
- Lord, Montague and Clive Pegus. 2004. "Evaluation of DFID Support to Trade Related Capacity Building: Case Study of the Commonwealth Caribbean." London : DFID. http://www.nsi-ins.ca/english/pdf/TRCB_Comm_Caribbean.pdf
- Weston, Ann et al. 2004. "Evaluation of DFID Support to Trade Related Capacity Building: Malawi Case Study." London: DFID. <http://www.oecd.org/dataoecd/50/25/36011015.pdf>
- Weston, Ann, Chantal Blouin, and Leelananda De Silva. 2005. "Evaluation of DFID Support to Trade Related Capacity Building." London: DFID. <http://www.oecd.org/dataoecd/29/20/35998152.pdf>

Canada (CIDA)

- CIDA. 2003. "Pan-Africa Program Audit." Gatineau, Quebec. [http://www.acdi-cida.gc.ca/INET/IMAGES.NSF/vLUIImages/Performancereview6/\\$file/PanAfrica.pdf](http://www.acdi-cida.gc.ca/INET/IMAGES.NSF/vLUIImages/Performancereview6/$file/PanAfrica.pdf)

CIDA, Evaluation Division. Performance Review Branch. 2002. "Private Sector Development Synthesis Report." [http://www.acdi-cida.gc.ca/INET/IMAGES.NSF/vLUIImages/Performancereview6/\\$file/Final_PSD_Synthesis_Report.pdf](http://www.acdi-cida.gc.ca/INET/IMAGES.NSF/vLUIImages/Performancereview6/$file/Final_PSD_Synthesis_Report.pdf)

———. 2003. "Hungary: The Transition Challenge. Evaluation of CIDA Program 1990-2002." Gatineau, Quebec: CIDA. [http://www.acdi-cida.gc.ca/INET/IMAGES.NSF/vLUIImages/Performancereview5/\\$file/Evaluation_of_CIDA_Program_in_Hungary.pdf](http://www.acdi-cida.gc.ca/INET/IMAGES.NSF/vLUIImages/Performancereview5/$file/Evaluation_of_CIDA_Program_in_Hungary.pdf)

———. 2004. "Caribbean Regional Program Evaluation: Synthesis Report." Quebec: CIDA. [http://www.acdi-cida.gc.ca/inet/images.nsf/vLUIImages/pdf/\\$file/Final-Synthesis-Report.pdf](http://www.acdi-cida.gc.ca/inet/images.nsf/vLUIImages/pdf/$file/Final-Synthesis-Report.pdf)

CIDA, Evaluation Division, Performance & Knowledge Management Branch. 2004. "Philippines Country Program: 1989/90–2001/02." Gatineau, Quebec: CIDA. [http://www.acdi-cida.gc.ca/INET/IMAGES.NSF/vLUIImages/Performancereview6/\\$file/Philippines%20English.pdf](http://www.acdi-cida.gc.ca/INET/IMAGES.NSF/vLUIImages/Performancereview6/$file/Philippines%20English.pdf)

———. 2005. "Ukraine Country Program Evaluation." Gatineau, Quebec: CIDA. [http://www.acdi-cida.gc.ca/INET/IMAGES.NSF/vLUIImages/Performancereview6%20/\\$file/Philippines%20English.pdf](http://www.acdi-cida.gc.ca/INET/IMAGES.NSF/vLUIImages/Performancereview6%20/$file/Philippines%20English.pdf)

European Union (European Commission)

Analysis for Economic Decisions (ADE). 2004. "Evaluation of Trade-Related Assistance by the European Commission in Third Countries." Brussels: European Commission. <http://www.oecd.org/dataoecd/30/22/35049864.pdf>

Sweden (SIDA)

Bigsten, Arne and Ann-Sofie Isaksson. 2008. *Growth and Poverty in Rwanda: Evaluating the EDPRS 2008–2012*. Stockholm: Sida. http://www.sida.se/shared/jsp/download.jsp?f=SIDA43407en+ CER+2008-3_webb.pdf&a=38407

Cuellar, Melinda Hans Hedlund, Jeremy Mbai, and Jane Mwangi. 2006. *The National Agriculture and Livestock Extension Programme (NALEP) Phase I Impact Assessment*. Sida Evaluation 06/31. Stockholm: Sida. <http://sidapublications.citat.se/interface/stream/mabstream.asp?filetype=1&orderlistmainid=2038&printfileid=2038&filex=2756184713046>

Forss, Kim and Emma Sterky. 2000. *Export Promotion of Organic Products from Africa: An Evaluation of EPOPA*. Sida Evaluation 00/23. Stockholm: Sida. <http://sidapublications.citat.se/interface/stream/mabstream.asp?filetype=1&orderlistmainid=2687&printfileid=2687&filex=3633890779305>

Goppers, Karlis and Mai The Cuong. 2007. *Business Training for Entrepreneurs in Vietnam: An Evaluation of the Sida-Supported Start and Improve Your Business (SIYB) Project*. Sida Evaluation 07/31. Stockholm: Sida. http://www.sida.se/shared/jsp/download.jsp?f=Utv07-31_SIDA40227en.pdf&a=35227

Denmark

DMI Associates. 2006. "Evaluation of the International Trade Centre UNCTAD/WTO: Synthesis Report." Denmark: Ministry of Foreign Affairs. Prepared for the Evaluation Department, Ministry of Foreign Affairs of Denmark. Koege, Denmark. <http://www.um.dk/NR/rdonlyres/D6C1788F-2495-4404-979D-6D13D3C55704/0/200601InternationalTradeCentre.pdf>

- Evaluation Department, Ministry of Foreign Affairs. 2004. “Meta Evaluation: Private and Business Sector Development Interventions.” Copenhagen. <http://www.um.dk/NR/rdonlyres/8784EC72-54D8-484B-8F8C-B1CC9791163A/0/Meta.pdf>
- Graudal, Lars and Jens-Peter Barnekow Lillesø. 2007. “Experiences and Future Prospects for Tree Seed Supply in Agricultural Development.” Working Paper. Copenhagen: Ministry of Foreign Affairs of Denmark. <http://www.danidadevforum.um.dk/NR/rdonlyres/0721964C-859D-49BA-95E4-16B3D3355DB2/0/Experienceandfutureprospects.pdf>
- Ministry of Foreign Affairs, Danida. 2000a. “Development Assistance to Zimbabwe.” Copenhagen. <http://www.um.dk/NR/rdonlyres/172E341B-3757-4A5A-BB0F-5EA1A02DA015/0/200002FinalVolI.pdf>
- . 2000b. “Danish Import Promotion Office (DIPO).” Copenhagen. <http://www.um.dk/NR/rdonlyres/1BC0AC94-D1E3-4F7D-9CCF-FAA9896F4C11/0/20001DIPO.pdf>
- . 2000c. “Business to Business Programme: Denmark – South Africa.” Copenhagen. <http://www.um.dk/NR/rdonlyres/4015D641-55B4-4D94-A34B-6C3D1F0E066E/0/20008VtVReport.pdf>
- . 2001. “Private Sector Development Programme.” Copenhagen. <http://www.um.dk/NR/rdonlyres/7ADAA24A-8FD3-4F6D-BE89-EBB0777DEB85/0/20011PrivateSectorReport.pdf>
- . 2002a. Danish Development Assistance to Vietnam 1993–2000. Copenhagen. http://www.um.dk/Publikationer/Danida/English/Evaluations/Vietnam1993-2000/pdf/VIETNAM_REPORT.pdf
- . 2002b. “The Agricultural Development Project in Tete, Mozambique: An Impact Study.” Copenhagen. <http://www.um.dk/NR/rdonlyres/5FFDB790-BAC1-45A3-BE5A-A072EED1FB74/0/20023Tete.pdf>
- . 2002c. “Danish Development Assistance to Nicaragua.” Copenhagen. http://www.um.dk/Publikationer/Danida/English/Evaluations/AssistanceToNicaragua/Rapport_Nicaragua_Final.pdf
- . 2003. “Danish Regional Assistance to Southern Africa.” Copenhagen. http://www.um.dk/Publikationer/Danida/English/Evaluations/SouthernAfrica/evaluation_south_africa.pdf
- . 2006. “Agricultural Business Support: An Analysis of Experience within Sector Programme Support.” Copenhagen. <http://www.danidadevforum.um.dk/NR/rdonlyres/9FED225F-3819-465E-84A7-60ED2535011A/0/AgriculturalBusinessSupportindmad.pdf>
- Ministry of Foreign Affairs/Danida. n.d. “Monitoring Mission Statement.” Copenhagen. <http://www.danidadevforum.um.dk/NR/rdonlyres/1859E49F-71D4-4489-B9B7-84E8142C6503/0/MonitoringMissionNote.pdf>

Development Banks

World Bank

i. Meta analyses of prior evaluations

Independent Evaluation Group. 2008. "Croatia Assistance Program." IEG CASCR Review. Washington, DC. http://www-wds.worldbank.org/external/default/WDSContentServer/WDSP/IB/2008/09/25/000334955_20080925040314/Rendered/PDF/456150CASCR0P11E0ONLY10R20081018411.pdf

World Bank. 1992. "Brazil Rural Development Projects." Report No. 10636. Washington, DC. http://www-wds.worldbank.org/external/default/WDSContentServer/WDSP/IB/1999/07/27/000009265_3960925044214/Rendered/PDF/multi0page.pdf

———. 2000. "Ukraine Country Assistance Evaluation." Operations Evaluation Department. Report No. 21358. Washington, DC. <http://www.oecd.org/dataoecd/11/28/35290615.pdf>.

———. 2002. "Zambia Agricultural Sector Investment Program." Report No. 24444. Washington, DC. http://www-wds.worldbank.org/external/default/WDSContentServer/WDSP/IB/2002/08/02/000094946_0207220918198/Rendered/PDF/multi0page.pdf

———. 2006a. "Assessing the World Bank Support for Trade, 1987-2004. An IEG Evaluation." Washington, DC: The World Bank. <http://www.oecd.org/dataoecd/0/29/36489588.pdf>.

———. 2006b. Project Performance Assessment Report: Bangladesh - Forest Resources Management Project, Silk Development Pilot Project, Agricultural Services Innovation and Reform Project. Washington, DC. [http://lnweb90.worldbank.org/oed/oeddoelib.nsf/24cc3bb1f94ae11c85256808006a0046/a81339b721616ddb8525719c00540a8f/\\$FILE/ppar_36295.pdf](http://lnweb90.worldbank.org/oed/oeddoelib.nsf/24cc3bb1f94ae11c85256808006a0046/a81339b721616ddb8525719c00540a8f/$FILE/ppar_36295.pdf).

———. 2006c. Project Performance Assessment Report: Madagascar - First and Second Structural Adjustment, Public Management Capacity Building, and Private Sector Development and Capacity Building Projects. Report No. 36287. Washington, DC. [http://lnweb90.worldbank.org/OED/oeddoelib.nsf/DocUNIDViewForJavaSearch/30091C5EC3A5B845852571940055C5E9/\\$file/madagascar_ppar_36287.pdf](http://lnweb90.worldbank.org/OED/oeddoelib.nsf/DocUNIDViewForJavaSearch/30091C5EC3A5B845852571940055C5E9/$file/madagascar_ppar_36287.pdf).

———. 2007a. Project Performance Assessment Report: Mali - The National Agricultural Research Project (NARP), the Agricultural Trading and Processing Promotion Pilot Project (ATPPP), and the Pilot Private Irrigation Promotion Project. Washington, DC. http://www-wds.worldbank.org/external/default/WDSContentServer/WDSP/IB/2007/10/10/000020953_20071010111756/Rendered/PDF/402060MLI.pdf.

———. 2007b. Project Performance Assessment Report and Sector Overview: Tanzania – ASMP project . Washington, DC. http://www-wds.worldbank.org/external/default/WDSContentServer/WDSP/IB/2007/10/10/000020953_20071010114435/Rendered/PDF/401090TZ.pdf.

ii. Multi-Country Evaluations

World Bank. 1992. Trade Policy Reforms Under Adjustment Reform. A World Bank Operations Evaluation Study. Report No. 10739.

<http://lnweb90.worldbank.org/oed/oeddoclib.nsf/DocUNIDViewForJavaSearch/310BE32B5444C84585256810005082AA?opendocument>

———. 2008. “Independent Evaluation of IFC’s Development Results 2008.” Washington, DC. http://www-wds.worldbank.org/external/default/WDSPContentServer/WDSP/IB/2008/09/19/000333037_20080919012212/Rendered/PDF/450070PUB0Box3101OFFICIAL0USE0ONLY1.pdf

Asian Development Bank (ADB)

Asian Development Bank. 2000. “Program Performance Audit Report: Industrial Sector Program in Mongolia.” <http://www.adb.org/Documents/PERs/PE563.pdf>.

———. 2002. “Program Performance Audit Report: Industrial Sector Program in Nepal.” <http://www.adb.org/Documents/PERs/PE587.pdf>

———. 2004. “Project Performance Audit Report: Second Development Finance Project in Indonesia.” <http://www.adb.org/Documents/PPARs/INO/ppar-ino-26194.pdf>.

Country Level Evaluation

Asian Development Bank. 2008. “Sector Assistance Program Evaluation for Mongolia.” <http://www.adb.org/Documents/Reports/SAPE/MON/SAP-MON-2008-26/in206-08.pdf#page=6>.

Inter-American Development Bank (IDB)

Inter-American Development Bank. 2007. “Country Program Evaluation: Honduras 2001-2006.” Office of Evaluation and Oversight. Washington, DC. <http://www.iadb.org/ove/Documents/uploads/cache/1015056.pdf>.

———. 2008. “Country Program Evaluation: Bolivia 2004-2007.” Office Of Evaluation and Oversight. Washington, DC. <http://idbdocs.iadb.org/wsdocs/getdocument.aspx?docnum=1671763>

United Nations Agencies

United Nations Conference on Trade and Development (UNCTAD)

Meta Evaluations

De Silva, Leelananda and Anne Weston. 2002. “Summative Evaluation: Joint Integrated Technical Assistance Programme (JITAP); Overall Experience and Future Direction.” Prepared for the WTO, ITC, and UNCTAD. http://www.unctad.org/en/docs/domepu20072p1_en.pdf.

Divvaakar, S.V. 2006. “Midterm Evaluation: Joint Integrated Technical Assistance Programme (JITAP II).” Prepared for the WTO, ITC, and UNCTAD. http://www.unctad.org/en/docs/domepu200712_en.pdf

Haarberg, Karstein, Patrick Krappie, and Bob Fairweather. 2003. “Evaluation of UNCTAD’s Trade, Environment and Development Programme.” UN Conference on Trade and Development. http://www.unctad.org/en/docs/wpd165_en.pdf

Manickam, Supperamian, Fredrick Arthur, and Nagib Hamim. 2006. “Evaluation of UNCTAD’s Trade Related Technical Assistance and Capacity Building on Accession to WTO.” UN Conference on Trade and Development. http://www.unctad.org/en/docs/wpd190_en.pdf

Liebrechts, R. and Paul Wijmenga. 2004. "Evaluation of Trade-Related Technical Assistance, United Nations Conference on Trade and Development (UNCTAD): Programmes on Investment and Competition." IOB Working Document. Amsterdam: IOB. Photocopy.

Sierra, Enrique. 2004. "Final Evaluation: Implementation of the Biotrade Initiative in the Amazonian Region." UN Conference on Trade and Development.
http://www.unctad.org/en/docs/domepu200717_en.pdf.

Organization of Economic Cooperation and Development (OECD)

IOB Evaluations. 2005. *Aid for Trade? An Evaluation of Trade-Related Technical Assistance*.
<http://www.oecd.org/dataoecd/27/44/37486818.pdf>

International Trade Centre

DMI Associates. 2005. *Evaluation of the International Trade Centre: UNCTAD/WTO*. Copenhagen: Ministry of Foreign Affairs, Denmark. <http://www.itcevaluation.org/filedir/Reports/Synthesis%20Report%20A/Synthesis%20Report.pdf>

Integrated Framework (IF)

World Bank. *Addressing the Challenges of Globalization: An Independent Evaluation of the World Bank's Approach to Global Programs*. Washington, DC. [http://lnweb90.worldbank.org/oed/oeddoclib.nsf/24cc3bb1f94ae11c85256808006a0046/762997a38851fa0685256f8200777e15/\\$FILE/gppp_main_report_phase_2.pdf](http://lnweb90.worldbank.org/oed/oeddoclib.nsf/24cc3bb1f94ae11c85256808006a0046/762997a38851fa0685256f8200777e15/$FILE/gppp_main_report_phase_2.pdf)

Joint Integrated Technical Assistance Programme (JITAP)

De Silva, Leelananda and Anne Weston. 2002. *Report of the Summative Evaluation of JITAP*.
<http://www.oecd.org/dataoecd/62/5/37033461.pdf>

4. Meta Evaluations

ADE. 2004. "Evaluation of Trade- Related Assistance by the European Commission in Third Countries." Belgium. <http://www.oecd.org/dataoecd/30/22/35049864.pdf>.

ADE for the European Commission. 2006. "Joint Evaluation of the Coordination of Trade Capacity Building in Partner Countries." Belgium. <http://www.oecd.org/dataoecd/49/23/36375286.pdf>.

Baastel and Washington Consulting Corporation. "Evaluation of CIDA's Americas Branch Trade Program (BMI portion)." Prepared for the Canadian International Development Agency (CIDA). Canada.
<http://www.oecd.org/dataoecd/4/9/44879875.pdf>

Devlin, Robert and Ziga Vodusek. 2005b. "Trade Related Capacity Building: An Overview in the Context of Latin America Trade Policy and MERCOSUR." Washington, DC. <http://idbdocs.iadb.org/wsdocs/getdocument.aspx?docnum=794195>

DFID. 2005. *Increasing the Impact of DFID's Work on Trade: Draft Strategy Paper*. UK: DFID.
<http://www.dfid.gov.uk/pubs/files/draftstrategy-increasing-impact-on-trade.pdf>.

European Commission. 2003. "Guidelines for European Commission Trade Related Assistance." Brussels.
http://www.europahouse.uz/download/en/sme/eu-guidelines_trade.pdf.

Fox, James. 2004a. "An Evaluation of Trade Capacity Building Programs: Regional Trade Agreements- A Tool for Development?" Washington, DC: USAID.
<http://www.oecd.org/dataoecd/48/46/35933797.pdf>.

- . 2004b. “An Evaluation of Trade Capacity Building Programs: USAID Behind-the-Border Trade Capacity Building.” Washington, DC: USAID. http://pdf.usaid.gov/pdf_dcs/Pnact169.pdf.
- . 2004c. “An Evaluation of Trade Capacity Building Programs: USAID Support for WTO/FTA Accession and Implementation.” Washington, DC: USAID. <http://www.oecd.org/dataoecd/18/40/36146223.pdf>.
- Fox, James, Joseph Lieberman, Diane Ray, and Joyjit Deb Roy. 2004. “An Evaluation of Trade Capacity Building Programs: An Overview.” Washington, DC: USAID. <http://www.oecd.org/dataoecd/18/10/36144453.pdf>.
- Goppers, Karlis, and Claes Lindahl for Sida. 2009. “Sida’s Trade Related Assistance: Results and Management , Sida Evaluation Series.” Sweden. http://www.sida.se/Global/About%20Sida/S%C3%A5%20arbetar%20vi/SE-2009-01_SIDA52035en_web.pdf.
- Langton, Danielle. 2007. “Trade Capacity Building: Foreign Assistance for Trade and Development. CRS Report for Congress.” Washington, DC. <http://www.nationalaglawcenter.org/assets/crs/RL33628.pdf>.
- Lanser, Piet, Paul Wijmenga, and Paulo Mwazyunga. 2004. “Evaluation of the Joint Integrated Technical Assistance Program, Country Reports of Burkina Faso and Tanzania.” IOB Working Document. Paris: OECD. <http://www.oecd.org/dataoecd/48/60/35930933.pdf>.
- Lawrence, Robert Z. et al. 2009. World Economic Forum, The Global Enabling Trade Report. <http://gcr.weforum.org/getr2010/>
- Lecomte, Henri-Bernard Solignac, 2003. “Building Capacity to Trade: What are the Priorities?” OECD Development Center Working Paper No. 223. Paris. <http://www.oecd.org/dataoecd/58/13/2503874.pdf>.
- Liebrechts, Richard, and Paul Wijmenga. 2004. “Evaluation of the Integrated Framework for Trade-Related Technical Assistance to the Least Developed Countries, Country Reports of Ethiopia and Yemen.” IOB Working Document. Paris: OECD. www.oecd.org/dataoecd/49/27/35930484.pdf.
- Miller, Eric T. 2005. “Achievements and Challenges of Trade Capacity Building: A Practitioners Analysis of CAFTA Process and its Lessons for the Multilateral System.” Washington, DC. http://www.iadb.org/intal/aplicaciones/uploads/publicaciones/i_INTALITD_OP_32_2005_Miller.pdf
- Mohiuddin, Shamarukh. 2007. “Building Trade Capacity in Poor Countries.” Progressive Policy Institute. Washington, DC. http://www.ppionline.org/documents/Building_Trade_Capacity_070607.pdf.
- OECD. 1991. “Principles for Evaluation of Development Assistance.” Paris. <http://www.oecd.org/dataoecd/31/12/2755284.pdf>
- . 2001. “The DAC Guideline: Strengthening Trade Capacity for Development.” Paris. <http://tcbdb.wto.org/publish/DACGuidelines.pdf>.
- . 2006a. “The Challenge of Capacity Development: Working towards Good Practice.” Paris. <http://www.oecd.org/dataoecd/4/36/36326495.pdf>

- . 2006b. “Trade Related Assistance: What Do Recent Evaluation Tell Us?” Paris. <http://www.oecd.org/dataoecd/31/45/37624158.pdf>
- Pengelly, Tom and Mark George. 2001. Building Trade Policy Capacity in Developing Countries. London: DFID. http://www.ileap-jeicp.org/downloads/a_practical_guide_to_planning_technical_co-operation_programmes-pengelly_george.pdf
- UN. 2002. U.N Conference on Trade and Development. Trade and Development Board TD/B/WP/150. <http://www.unctad.org/en/docs/wpd150.en.pdf>.
- UNECA, AfDB, and WTO. 2007. “Mobilizing Aid for Trade: Focus Africa.” http://www.wto.org/english/tratop_e/devel_e/a4t_e/africa_e.pdf.
- UNESCAP. 2005. Trade Research Institutions in Asia-Pacific: Capacity Building Needs in Developing Countries. http://www.unescap.org/tid/artnet/mtg/consult2_slarry.pdf.
- UNIDO. 2006. “TCB Background Paper: Supply Side Constraints on the Trade Performance of African Countries.” Vienna. http://www.unido.org/fileadmin/media/documents/pdf/tcb_supply_side_constraints.pdf
- . 2007a. “TCB Report: UNIDO Responds to a Set of Questions Raised in the WTO ‘Aid For Trade.’” http://www.unido.org/fileadmin/media/documents/pdf/tcb_unido_response.pdf
- . 2007b. “TCB Report: Examples of Typical UNIDO Interventions Covering Supply Capacity.” http://www.unido.org/fileadmin/media/documents/pdf/tcb_unido_submission.pdf
- US Department of State. 2007. Trade Capacity Building Success Stories. <http://www.state.gov/documents/organization/95466.pdf>.
- USAID. 2001. “U.S. Government Initiatives to Build Trade Related Capacity in Developing and Transition Countries.” Washington, DC. http://www.usaid.gov/our_work/economic_growth_and_trade/eg/trade_report/01main_tcb.pdf
- . 2004. “USAID Trade Capacity Building Programs: Issues and Findings.” USAID Bureau for Policy and Program Coordination, Evaluation #10. Washington, DC. http://dec.usaid.gov/pdf_docs/PNACU561.pdf
- USTDA. 2007. “USTDA Trade Capacity Building Activities Promote Economic Growth.” Washington, DC. http://www.ustda.gov/program/sectors/USTDASectorBrief_TradeCapacityBuilding.pdf
- USTR. 2003. “U.S. TCB in Southern Africa.” Washington, DC. http://www.ustr.gov/assets/Trade_Development/Trade_Capacity_Building/asset_upload_file732_3692.pdf.
- World Bank Independent Evaluation Group. 2006. *Assessing the World Bank Support for Trade, 1987-2004*. Washington, DC: The World Bank. http://www.worldbank.org/ieg/trade/docs/trade_evaluation.pdf.